

## **Outrigger Santa Cruz Board of Directors Meeting**

**January 14, 2024** Meeting time: 5pm – 7pm

**Board Attendance:** Tai Boutell, Theresa Mulder, Jean Bathke, Sabine Dukes, Phil Crowley, Kim Chamlin (phone), Pam Myers, Kay Miyamoto, Eddy O' Connor, Allison Marino, Amy Miyakusu, Carter Jones, Doug Evers, Jenny Scala, Mike Glosny.

A quorum was present.

**Member Attendance:** Rachel A, Justin, Leisl Luddington, Cheryl Golich, Matt Love, Charleen Renati, Leslie Eurs-Rahn, Gayle Bensusan

**-Discussion: Expectations regarding Board involvement:** Code of Conduct, Board Room decorum, higher standard of behavior for BOD, BOD expectations for engagement and communications.

**-Approve December minutes:**

**December 2023 Minutes were approved.** Minutes V2 had been amended with comments from Phil. Note to add Conservation Chair: Allison Marino. Eddy moves to approve, two members abstain due to absence, remainder voted to approve.

**-Review and Approve Treasurer's Report:**

**Review balance sheet for 2023. Reviewed by Line** Please see Treasurer's Report for detail. Checking account balance: \$54,529, Savings account balance: \$10,082, PayPal/ Venmo balances \$766.

Certain 2023 assets still appearing on budget documents are marked for removal due to sale, depreciation, etc. Bookkeeper and Treasurer will complete in January.

\$1,400 cash on hand is allocated for 2023 Sales Tax

**Profit and Loss 2023. Reviewed by Line** Please see Treasurer's Report for detail. \$37,920 in membership dues with 236 members.

**2024 Budget. Reviewed by Line** Please see Treasurer's Report for detail. Income and expenses reviewed, historical budgets from 2017 onward were presented.

### **Budget Discussion notes:**

Types of Club purchases and spending limits requiring Board approval, what does not. Program or event spending less than \$500 does not require Board Approval.

Membership income is expected to be the same as expiring. Rec fees income estimation for 2024 determined by estimating an average of five drop-in paddlers per month. Aloha Festival tentatively budgeted for. MBX in budget tentatively as a low scale event with a break-even budget. Keiki Camp budgeted for shirts. End of Year Party on budget as a break-even event and not a fundraiser. Racing jerseys are in the 2nd year of a two-year cycle. Juniors budget intended to go toward race fees in 2024; budget increased to \$1,500 as a break-even program for 2024 with the hope of 17-20 Junior paddlers in the program, with one racing Junior crew in each race.

Harbor rack rent to increase in April 2024, OSC will raise OC1 rack rents at the OC6 site in Feb. anticipating the increase to \$35/month. Rack rent creates a small amount of income for the club that goes to offset the cost of the actual racks. One renter who is behind on rent several months will have their canoe removed, after several notices. We have a need for a written policy regarding management of late rent. 30 Days Notice? Late fees? Formal agreement will be drafted by Phil for review in Feb.

Conversation regarding property insurance on canoes tabled for future meeting. Last year's premium plus allowance for increase was budgeted until further conversation and coverage review.

Canoe maintenance has \$8,000 budgeted, and \$2,000 for small boats approved for 2024. Trailer repair of \$5,000 was mentioned and tabled, is vote-dependent, trailer budget remains at \$2,000 for now.

Parking permit raffle on track for January

**-2024 Budget was approved:** Kim moves to approve, Amy M. seconds, All approve in favor.

**-Treasurer's Report was approved:** Doug E. moves to approve the Treasurer's Report, Tai seconds, All approve in favor.

**-Discussion: Notice for dues renewal fees email-** Theresa will be sending an email out with renewal dues. New Member page on the website? Suggestion that New Members and Returning Members best to be processed through two different channels due to waiver effective date detail. Email to Membership requiring waivers needs to go out on Jan 31st.

**Membership Renewal Discussion Notes:**

Sales Tax filing is in process. Website dues details and dates need an update. BOD needs an Assistant Treasurer: Theresa has tasks to delegate. A donation acknowledgement letter and thank you letter are needed, and a card for donors who donated to OSC in Alyx's memory. Jenny S. will help with these specified tasks.

PayPal charges a fee, used strategically for items that produce income. Duane is creating Venmo non-profit account

Reimbursements or refunds to or from the club to be made asap, no later than 30 days as a matter of protocol. Reimbursements for club purchases need to be processed quickly also. There is a form on the website for mileage and driving expenses, physical receipts are accepted only. Policy for club reimbursement to be drafted.

**-Discussion: Update to Steering Program -** Discussion and suggestions surrounding recommendations to update the current steering program, and formation of an ad hoc committee to expand upon the existing program. Committee to be appointed by BOD. Club member Leslie Eurs requested to be on the committee, and four BOD Members opposed. It was noted that one need not be a committee member to offer input and suggestions.

**-An ad hoc Steering Program Committee was approved:**

Kim made a motion to create a committee to review the current steering program. Committee members were specified as Doug E, Tai, Rita, Lori, Mike Glosny. Motion second by Amy M., All approve in favor.

**- Non-profit Proposal- Jan 2024** Please see Proposal Notes for details. Jenny S. included proposal notes, discussion regarding interest, details, and volunteer opportunities. Organizations to be considered will be presented in Feb.

**-Discussion: New canoe purchase**

Discussion to purchase a new Unlimited canoe, estimated \$25,000 cost. Men's Racing would like to increase to four UL on the field in 2024 races. Head Coach notes that UL canoes are used more widely in SoCal races than are spec boats. A new canoe can fit at the club site if stacked, allowance of space considered for small boat racks and rigging. Overflow use of the area near PuPu'o location in the parking lot or beach is available but likely not needed.

**-Motion to fundraise \$15,000 for an UL canoe and purchase of new canoe:** Theresa moves to fundraise with a goal of \$15,000 toward a new Puakea Malolo, purchase price up to \$30,000, with the purchase not necessarily dependent on fundraising results. Carter seconds, All approve.

**-Discussion: honor and remember club member Alyx Herrmann by naming our new canoe Kamakaokalani after her.** Consideration and awareness needed regarding family approval, and sensitivity navigating the canoe fundraiser. Our intention is to honor our friend and teammate. Could there be a secondary button on website to receive fundraising for the canoe? Fundraising Drive— simple drive, sticker for \$100 or more.

**-Club survey 2023:** Kim, Allison, Tai, and Sabine. 25 questions focusing on 2023 programs will be going out in a Google Doc Survey format, to be sent out later in January

**-Discussion: Rec Paddle Program Report** Phil presents a growth report and 2023 review. Drop Ins were tracked as data: we had 193 Drop In or Join requests, 73 new members from our Rec Program. Club referrals equal 62 new members. Club referrals and Learn To Paddle class participants have a higher rate of leading to membership. Attrition rate annually is 40-50 who join but don't renew. Rec Program participation level is high, as is participation in Women's Racers, and Fitness Paddle. Ongoing discussion and attention needed surrounding growth management, incremental changes, and small operational changes that may help us manage growth well. Consideration for monthly BOD discussion with specifics; examples are creating New Paddler FAQ, follow up letter post 30 Days, a buddy system for new members.

**-Discussion: Equipment Report** OC 6 report, Need wheels. One cover needs replacement. Eddy notes a change and update in approach regarding maintenance vs repair.

Small boats are high-maintenance, with ongoing damage reports. Proposal to put responsibility back on the user in case of damage. Identify who signs out which boat. We have high rates of small boat damage due to canoes being dropped, and need for better self-reporting of damage. Suggest to draft a proposal on how to upgrade small boat training and protocol. Ideas: Designate one small boat manager? Increase dues \$25 for small boat use? Keep small boats financially accessible, and note that OC 1s are valuable training tools and part of our programs.

Site Turf will be replaced in 2 years. The Harbor will be putting down another black ground cover later this year.

**-Discussion: Coaches Report** Head Coach Sabine Dukes discusses a need for a higher degree of integration and continuity between the Women's and Men's Racing Programs, as well as a need for better direct communication from the Men's program at a minimum. Note that each program operates independently, however the Head Coach position is intended to oversee both programs.

Upcoming Survey results will provide paddler feedback and input for both racing programs going forward, and help measure interest in Coed practices and/or racing. Current feedback indicates a need for more structure and a training plan for the Men's program. There is an opportunity for program enhancement through the coordination of coaching staff, steering resource (Steerspeople), time/ talent/ energy between the two programs- BOD is in support of the Head Coach.

**-Juniors - Rachel and Justin:** please see Budget notes regarding program growth goals

**-Open Board Positions: Vice President** Kim volunteered to continue in role as Vice President. Theresa moved to appoint Kim Chamlin as Vice President, Amy M. seconded the motion, All approved in favor

**-Jobs to be filled:** Elections Rep will be Phil C., room Scheduler will be Doug E.

**-Assistant Treasurer:** Board Members please consider taking this role. Please come talk to Theresa.

**-Assistant Webmaster:** Paul will talk to Duane.

**-Discussion: Canoe Rental for fundraisers, private use, donations** Keep current structure and costs? Need for fluidity (some schools may be free, example) Keep current Fee Structure unless or until reason to change

**-Discussion: Safety** March Safety Series, 5 events/ learning opportunities lined up. Bruce will spearhead the series, Others will support and participate

**-Discussion: OSC Calendar items** March Madness – Safety meetings every Friday. Annual safety and general meeting 2/22 or 3/1- waiting on room availability. CPR and cold water immersion class 3/24 Gary Knudson. Pig Run 4/13 or 20 tbd Phil looking at dates. Shared Adventures 7/13 -Confirmed. NCOCA calendar - Released, still in progress. Club Work Day TBD Warm weather needed, Shed mostly handled by Jellies.

**-Next BOD Meeting - Scheduled for Feb. 25, 2024**

**-Meeting is adjourned:** Kay moves to adjourn, Sabine seconds the motion, All agree in favor.

**Outrigger Santa Cruz**  
**Board of Directors Meeting**  
**AGENDA**  
**January 14, 2024**  
**Meeting time: 5pm – 7pm**

CALL TO ORDER:

Moment of silence for Alyx

Welcome 2024 BOD. Expectations of BOD members – decorum in the board room, code of conduct, respect for fellow board and club members, held to a higher standard in the club and community, prompt and courteous communications.

1. Approve December minutes
2. Treasurer’s Report – Theresa - 15 min
  - a. Notice for dues renewal
  - b. Reimbursements or refunds to or from the club made asap, no later than 30 days
3. Form an ad hoc committee -- recommendations to update steering program
  - a. Doug E
  - b. Tai
  - c. Others
4. Non-profit chair – Jenny – 10 min
  - a. Proposal
5. New canoe purchase – 5 min
  - a. Fundraising – simple drive, sticker for \$100 or more.
6. Club survey 2023 – Kim - 5 min
7. Rec report – Phil – 10 min
8. Equipment Report – Eddy – 10 min
  - a. See notes
9. Coaches Corner – Sabine – 10 min
  - a. Men - DL and others
  - b. Juniors - Rachel and Justin
10. Open positions – 10 min
  - a. VP - Kim
  - b. Elections rep – Phil C
  - c. Room scheduler

- d. Assistant Treasurer
- e. Assistant Webmaster
- 11. Cost to rent a canoe for fundraisers, private use, donations – 10 min
  - a. See notes
- 12. March Safety Series, 5 events – 5 min
  - a. See notes
- 13. OSC Calendar items
  - a. March Maddness – every Friday
  - b. Annual safety and general meeting 2/22 or 3/1
  - c. CPR and cold water immersion class 4/14
  - d. Pig Run 4/13 or 20 tbd
  - e. Shared Adventures 7/13
  - f. NCOCA calendar - attached
- 14. Next BOD meeting



Agenda item 8 notes:

Eddy -- Update on current status and immediate needs of the OC6 fleet....Drain plug damage, Stress fracture Sweet Okole, Covers, Wheels, etc.

I would also so like to take the temperature of the BOD as to the level of commitment to the small boat program. Discussion as to level of small boat utilization, mitigation of damage to canoes, responsibility for damage to canoes, etc.

If the BOD decides to change the current small boat protocol, a BOD vote may be necessary.

Also, time permitting, a brief discussion as to best ways to move forward on issues of Maintenance vs Repair and budgetary considerations for upkeep of the fleet in the future. If not possible this meeting, please include as an agenda item for February meeting.

Agenda item 11 notes:

Minutes from October 24, 2019

Cost per Canoe

Fundraising - always a Cost per canoe for events.

Current cost for renting canoes for team building event is \$50 per person which includes instruction, paddles, pfds, & steers person.

Non-profit fee could be less;

Schools would be free.

Motion approved to establish a fee schedule (2019) for special events:

- \$200 per canoe - team building (staff & training) for commercial and other groups
- \$100 per canoe - club member events & non-profits (staff & training).
- Free - Community service; schools

Agenda item 12 notes:

Bruce -- We will have a series of meetings to discuss safety and other issues to help us become better paddlers.

Friday, March 1. Harbor Conference Room. Steering Meeting. This meeting is designed to discuss protocols and practices for steerers. It is open to all club members, and all steers folk are highly urged to attend.

Friday March 8. Harbor Conference Room. Effective communication and leadership for small teams. What's in the Dry Bag? Using marine radios and visual distress signals. What is it we do if something goes wrong?

Friday March 15. Harbor Conference Room. Weather, Tides, Lunar Phases. How do all these impact our ocean experiences. CPR/AED Refresher (non certification).

Friday March 22. Harbor Conference Room. What should I wear to paddle? How to stay hydrated and nourished on paddles of varying distance.

Friday March 29. Harbor Conference Room. TBD

### Current BOD 2024

Tai Boutell - Prez

Theresa Mulder – Treasurer

Jean Bathke -- Secretary

Sabine Dukes – Head Coach

Phil Crowley -- Director of Rec

Kim Chamlin

Pam Myers – Past President

Kay Miyamoto – Keiki Camp Director

Eddy O'Connor – equipment manager

Allison Marino – Ocean Advocacy Chair

Amy Miyakusu – Newsletter

Carter Jones – Sargeant at Arms

Doug Evers -- asst equipment manager

Jenny Scala – non-profit chair

Mike Glosny – Asst. Race Rep

### Non BOD

Duane Strong – Webmaster

Rita Melamed – Store

Leslie Eurs – canoe scheduler

Bruce Neill – Safety Officer

Gayle Bensusan – Race Rep

## Outrigger Santa Cruz Balance Sheet As of December 31, 2023

	Dec 31, 23
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking	54,529.39
Paypal	645.68
Savings Account	10,082.44
Venmo	120.00
<b>Total Checking/Savings</b>	65,377.51
<b>Accounts Receivable</b>	
Accounts Receivable	-482.70
<b>Total Accounts Receivable</b>	-482.70
<b>Other Current Assets</b>	
Inventory Asset	1,338.01
Undeposited Funds	5,719.50
<b>Total Other Current Assets</b>	7,057.51
<b>Total Current Assets</b>	71,952.32
<b>Fixed Assets</b>	
<b>Club Equipment</b>	
Bruddah Nappy	5,000.00
Canoe Hauling Trailer	9,500.00
Ho'omaikai	5,000.00
Hurricane OC1	2,000.00
Kaholo	18,000.00
Kai Malama Keiki	14,630.00
Kanimauloa	8,000.00
Kane Dave Dyc	20,900.00
Kikaha	25,251.50
Kumulipo (OC1)	2,500.00
Lapa Uila	15,000.00
Maka Nui	4,000.00
Makani Akua	7,000.00
Manahau	21,450.00
Mr. Poni	1,000.00
Nate's OC1 - need name	1,000.00
OC2	2,000.00
Red OC1	1,500.00
Sweet Okole	7,000.00
<b>Total Club Equipment</b>	170,731.50
<b>Depreciation and Amortization</b>	-89,231.00
<b>Total Fixed Assets</b>	81,500.50
<b>TOTAL ASSETS</b>	<b>153,452.82</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
Accounts Payable	
Accounts Payable	309.00
<b>Total Accounts Payable</b>	309.00

**Outrigger Santa Cruz**  
**Balance Sheet**  
As of December 31, 2023

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	<u>Dec 31, 23</u>
<b>Other Current Liabilities</b>	
Sales Tax Payable	1,275.62
Use Tax Payable	127.15
<b>Total Other Current Liabilities</b>	<u>1,402.77</u>
<b>Total Current Liabilities</b>	<u>1,711.77</u>
<b>Total Liabilities</b>	1,711.77
<b>Equity</b>	
Opening Balance Equity	97,698.94
Unrestricted Net Assets	35,308.31
Net Income	18,733.80
<b>Total Equity</b>	<u>151,741.05</u>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<u><u>153,452.82</u></u>

# Outrigger Santa Cruz

## Profit & Loss

January through December 2023

01/13/24

Cash Basis

	Jan - Dec 23	Jan - Dec 22	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>ATTENDED RACE INCOME</b>	17,012.00	8,991.00	89.2%
<b>CONTRIBUTIONS, GIFTS &amp; GRANTS</b>			
Amazon	34.96	41.09	-14.9%
Donations from loan of canoe	170.00	230.00	-26.1%
Fundraising Income	400.00	140.00	185.7%
MemberTax Deductible	1,520.00	615.00	147.2%
New Equipment Drive	0.00	9,225.00	-100.0%
<b>CONTRIBUTIONS, GIFTS &amp; GRANTS - Other</b>	50.00	0.00	100.0%
<b>Total CONTRIBUTIONS, GIFTS &amp; GRANTS</b>	2,174.96	10,251.09	-78.8%
<b>MEMBERSHIP DUES &amp; ASSESSMENTS</b>			
Club Store Income	13,808.18	7,659.84	80.3%
End of Season Party Income	3,605.00	2,937.44	22.7%
Membership-Race Dues	23,540.00	21,677.75	8.6%
Membership-Rec. Paddler Dues	14,380.00	12,760.00	12.7%
Membership-Youth Dues	680.00	300.00	126.7%
Pig Run Income	3,555.00	2,378.48	49.5%
<b>Raffle Income</b>			
End of Year Party Raffle	2,789.00	1,537.29	81.4%
Parking Permit Raffle	1,100.00	1,300.00	-15.4%
<b>Total Raffle Income</b>	3,889.00	2,837.29	37.1%
<b>Total MEMBERSHIP DUES &amp; ASSESSMENTS</b>	63,457.18	50,550.80	25.5%
OC1 Rack Income	5,017.00	5,520.00	-9.1%
<b>PUBLIC CLASSES &amp; FESTIVALS</b>			
Drop-In Paddle Fee	1,120.00	1,440.00	-22.2%
Paddle Class Fees	3,600.00	2,800.00	28.6%
Team Building Workshops	960.00	135.00	611.1%
<b>Total PUBLIC CLASSES &amp; FESTIVALS</b>	5,680.00	4,375.00	29.8%
<b>Total Income</b>	93,341.14	79,687.89	17.1%
<b>Cost of Goods Sold</b>			
Cost of Goods Sold	11,022.60	5,598.93	96.9%
<b>Total COGS</b>	11,022.60	5,598.93	96.9%
<b>Gross Profit</b>	82,318.54	74,088.96	11.1%
<b>Expense</b>			
<b>ADMINISTRATION EXPENSE</b>			
Attorney General Fees	50.00	0.00	100.0%
Bank Fees	10.00	43.52	-77.0%
CPR Certification for Coaches	0.00	390.67	-100.0%
Marketing	0.00	60.00	-100.0%
Merchant Fees	1,306.93	1,076.50	21.4%
Race Program Webservice	299.98	277.97	7.9%
Statement of Information Filing	20.00	0.00	100.0%
Supplies	779.79	807.36	-3.4%
Website Hosting	423.23	240.39	76.1%
<b>ADMINISTRATION EXPENSE - Other</b>	0.00	359.92	-100.0%
<b>Total ADMINISTRATION EXPENSE</b>	2,889.93	3,256.33	-11.3%
<b>ATTENDED RACE EXPENSES</b>	16,831.82	9,037.15	86.3%

**Outrigger Santa Cruz**  
**Profit & Loss**  
 January through December 2023

	Jan - Dec 23	Jan - Dec 22	% Change
<b>CANOE AND TRAILER MAINTENANCE</b>			
Canoe Dolly Expenses	2,361.96	0.00	100.0%
OC1 / OC2 Expenses	644.14	98.04	557.0%
OC6 Repair/Maintenance	5,771.03	4,633.26	24.6%
Trailer Expense	823.71	0.00	100.0%
<b>Total CANOE AND TRAILER MAINTENANCE</b>	<b>9,600.84</b>	<b>4,731.30</b>	<b>102.9%</b>
Club Store Expense	91.61	589.68	-84.5%
Contract Services	675.00	400.00	68.8%
<b>HARBOR RENT</b>			
Rent for Subleased OC1 Racks	5,240.55	5,011.86	4.6%
HARBOR RENT - Other	11,019.51	10,196.86	8.1%
<b>Total HARBOR RENT</b>	<b>16,260.06</b>	<b>15,208.72</b>	<b>6.9%</b>
<b>HOSTED RACE EXPENSES</b>			
MBX EXPENSES	0.00	1,077.77	-100.0%
<b>Total HOSTED RACE EXPENSES</b>	<b>0.00</b>	<b>1,077.77</b>	<b>-100.0%</b>
<b>INSURANCE EXPENSE</b>			
Liability insurance - D & O	886.00	760.00	16.6%
Liability Insurance - NCOCA	300.00	200.00	50.0%
Property Insurance	6,163.00	4,486.00	37.4%
<b>Total INSURANCE EXPENSE</b>	<b>7,349.00</b>	<b>5,446.00</b>	<b>34.9%</b>
<b>MEMBER EXPENSES</b>			
Club Events Expenses			
BBQ Expenses	73.37	201.48	-63.6%
Club Work Day Expenses	0.00	92.69	-100.0%
Paddle Out Expenses	154.80	0.00	100.0%
Club Events Expenses - Other	72.00	0.00	100.0%
<b>Total Club Events Expenses</b>	<b>300.17</b>	<b>294.17</b>	<b>2.0%</b>
Coaches Awards	318.17	707.41	-55.0%
End of Season Party Expenses	3,211.95	3,377.50	-4.9%
Fundraising Expense	0.00	847.99	-100.0%
Junior Race Team Expenses	16.10	0.00	100.0%
Lighted Boat Parade Expenses	0.00	20.00	-100.0%
Pig Run Expenses	2,711.61	2,154.56	25.9%
Raffle Expenses	150.00	150.00	0.0%
<b>Total MEMBER EXPENSES</b>	<b>6,708.00</b>	<b>7,551.63</b>	<b>-11.2%</b>
NCOCA DUES	300.00	0.00	100.0%
PRINTING, POSTAGE & SHIPPING	182.00	0.00	100.0%
<b>SMALL EQUIPMENT PURCHASES</b>			
Safety Equipment / Radios	2,098.75	107.99	1,843.5%
SMALL EQUIPMENT PURCHASES - Other	199.51	1,644.57	-87.9%
<b>Total SMALL EQUIPMENT PURCHASES</b>	<b>2,298.26</b>	<b>1,752.56</b>	<b>31.1%</b>
<b>Travel and Meetings</b>			
Annual Safety Meeting	189.00	0.00	100.0%
NCOCA Race Clinic	60.00	20.00	200.0%
Travel and Meetings - Other	0.00	50.00	-100.0%
<b>Total Travel and Meetings</b>	<b>249.00</b>	<b>70.00</b>	<b>255.7%</b>
<b>Total Expense</b>	<b>63,435.52</b>	<b>49,121.14</b>	<b>29.1%</b>
<b>Net Ordinary Income</b>	<b>18,883.02</b>	<b>24,967.82</b>	<b>-24.4%</b>

8:20 PM

01/13/24

Cash Basis

**Outrigger Santa Cruz**  
**Profit & Loss**  
January through December 2023

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	Jan - Dec 23	Jan - Dec 22	% Change
<b>Other Income/Expense</b>			
<b>Other Income</b>			
Savings Account Interest Income	3.67	4.01	-8.5%
<b>Total Other Income</b>	3.67	4.01	-8.5%
<b>Other Expense</b>			
Ask My Accountant	152.89	-17,362.86	100.9%
<b>Total Other Expense</b>	152.89	-17,362.86	100.9%
<b>Net Other Income</b>	-149.22	17,366.87	-100.9%
<b>Net Income</b>	<b>18,733.80</b>	<b>42,334.69</b>	<b>-55.8%</b>



**Recap / Notes for OSC Checking Account Activity  
2023 Fiscal Year**

**INCOME ACCOUNTS & ASSOCIATED EXPENSES**

Category	2023 Budget			2023 Actual			Differential	Notes
	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income		
Membership Dues	\$35,000	\$0	\$35,000	\$37,920	\$0	\$37,920	\$2,920	236 (126 racer, 102 rec, 8 junior)
Rec. Drop-In Fees	\$1,500	\$0	\$1,500	\$1,120	\$0	\$1,120	-\$380	
Aloha Festival	\$1,000	\$500	\$500	\$0	\$0	\$0	-\$500	
MBX Income	\$12,000	\$10,000	\$2,000	\$0	\$0	\$0	-\$2,000	
Keiki Camp	\$2,250	\$600	\$1,650	\$0	\$0	\$0	-\$1,650	
Paddle Class	\$2,800	\$0	\$2,800	\$3,600	\$0	\$3,600	\$800	
Donations/Fundraising	\$4,000	\$0	\$4,000	\$7,024	\$150	\$6,874	\$2,874	~\$2.8k from party raffle
End of Season Party	\$4,500	\$3,500	\$1,000	\$3,605	\$3,212	\$393	-\$607	
Club Store	\$10,000	\$8,000	\$2,000	\$13,808	\$10,117	\$3,691	\$1,691	
Race Income	\$15,000	\$15,000	\$0	\$17,012	\$16,832	\$180	\$180	
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Pig Run	\$2,500	\$2,250	\$250	\$3,555	\$2,712	\$843	\$593	
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Junior Race Program	\$1,000	\$500	\$500	\$680	\$16	\$664	\$164	
Subleased OC1 racks	\$5,400	\$5,250	\$150	\$5,017	\$5,241	-\$224	-\$374	\$338 in arrears, \$160 defaulted
<b>Total Income</b>	<b>\$96,950</b>	<b>\$45,600</b>	<b>\$51,350</b>	<b>\$93,341</b>	<b>\$38,279</b>	<b>\$55,062</b>	<b>\$3,328</b>	

**EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS**

Category	2023 Budget	2023 Actual	Differential	Notes
Harbor Rent	\$11,000	\$11,020	\$20	
Equipment Insurance	\$6,500	\$6,163	-\$337	Does not include insurance on Sweetness
NCOCA Dues & Insurance	\$600	\$600	\$0	
D&O Insurance	\$900	\$886	-\$14	
OC6 Repairs & Maint.	\$5,000	\$5,971	\$971	\$4,845 for repair of DAD, reduced by \$640 (contribution from Ho'Okui)
Small Boat Repair & Maint.	\$1,000	\$644	-\$356	
Trailer & Dolly Repair & M.	\$4,000	\$3,186	-\$814	Purchased 3 new dollies this year
Canoe Painting & Re-Hab	\$10,000	\$0	-\$10,000	
Safety Equipment / Radios	\$3,000	\$2,099	-\$901	
New Equipment Purchases	\$0	\$7,000	\$7,000	Sweet Okole (converted to an asset so not on P&L)
Admin Costs/ Officer Fund	\$4,000	\$3,372	-\$628	
Coaches Awards	\$800	\$318	-\$482	Many people did not submit receipts
Lighted Boat Parade	\$100	\$0	-\$100	
Community Outreach	\$250	\$0	-\$250	
Marketing	\$200	\$0	-\$200	
Travel / Meetings	\$500	\$249	-\$251	
Site Improvements	\$500	\$0	-\$500	
Contract Services	\$3,000	\$675	-\$2,325	
Exp. from income accts.	\$45,600	\$38,279	-\$7,321	
<b>Total Expenses</b>	<b>\$96,950</b>	<b>\$80,461</b>	<b>-\$16,489</b>	

## Actual Income and Expenses from Previous Years

### INCOME ACCOUNTS & ASSOCIATED EXPENSES

Category	2016 Actual	2017 Actual			2018 Actual			2019 Actual			2020 Actual		
		Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income
Membership Dues	\$19,869	\$23,851	\$0	\$23,851	\$28,585	\$0	\$28,585	\$21,238	\$0	\$21,238	\$19,525	\$0	\$19,525
Rec. Drop-In Fees	\$210	\$460	\$0	\$460	\$690	\$0	\$690	\$1,292	\$0	\$1,292	\$80	\$0	\$80
Aloha Festival	\$940	\$907	\$365	\$542	\$936	\$458	\$478	\$688	\$552	\$136	\$0	\$0	\$0
MBX Income	\$52	\$19,183	\$18,420	\$763	\$11,230	\$9,732	\$1,499	\$10,700	\$8,858	\$1,842	\$0	\$0	\$0
Keiki Camp	\$3,869	\$3,060	\$489	\$2,571	\$2,380	\$363	\$2,017	\$2,040	\$115	\$1,925	\$768	\$0	\$768
Paddle Class	\$1,950	\$2,400	\$252	\$2,148	\$2,850	\$0	\$2,850	\$2,700	\$247	\$2,453	\$0	\$0	\$0
Donations/Fundraising	\$2,209	\$7,702	\$2,073	\$5,629	\$10,402	\$150	\$10,252	\$3,980	\$1,696	\$2,284	\$1,030	\$150	\$880
End of Season Party	\$940	\$1,902	\$2,073	-\$171	\$2,169	\$1,186	\$983	\$3,014	\$8,507	-\$5,493	\$255	\$0	\$255
Club Store	\$881	\$9,879	\$10,844	-\$966	\$5,464	\$1,779	\$3,685	\$9,843	\$12,225	-\$2,382	\$2,331	\$3,083	-\$752
Race Income	N/A	\$8,759	\$9,414	-\$655	\$15,708	\$16,109	-\$401	\$12,215	\$1,000	\$11,215	\$0	\$90	-\$90
Race Clinics	N/A	N/A	N/A	N/A	\$3,405	\$3,360	\$45	\$1,000	\$947	\$53	\$0	\$0	\$0
Pig Run	N/A	N/A	N/A	N/A	\$2,319	\$1,181	\$1,138	\$2,040	\$3,024	-\$984	\$0	\$0	\$0
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$2,856	\$384	\$2,472	N/A	N/A	N/A
Junior Race Program	N/A	N/A	N/A	N/A	N/A	N/A	N/A	\$1,650	\$0	\$1,650	\$225	\$0	\$225
<b>Total Income</b>	<b>\$30,920</b>	<b>\$78,103</b>	<b>\$43,930</b>	<b>\$34,173</b>	<b>\$86,138</b>	<b>\$34,318</b>	<b>\$51,820</b>	<b>\$75,256</b>	<b>\$37,555</b>	<b>\$37,701</b>	<b>\$24,214</b>	<b>\$3,323</b>	<b>\$20,891</b>

### EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS

Category	2016 Actual	2017 Actual	2018 Actual	2019 Actual	2020 Actual
Harbor Rent	\$5,145	\$6,270	\$8,495	\$10,172	\$9,909
Equipment Insurance	\$1,951	\$0	\$7,574	\$4,486	\$4,502
NCOCA Dues & Insurance	\$700	\$715	\$817	\$200	\$910
D&O Insurance	\$510	\$510	\$510	\$760	\$760
OC6 Repairs & Maint.	\$8,603	\$5,944	\$4,175	\$6,278	\$1,883
Small Boat Repair & Maint.	\$36	\$414	\$328	\$98	\$491
Trailer & Dolly Repair & M.	\$1,311	\$326	\$69	\$0	\$0
Canoe Painting & Re-Hab	\$5,937	\$0	\$2,000	\$0	\$0
Safety Equipment / Radios	\$5,937	\$0	\$586	\$108	\$336
New Equipment Purchases	\$8,780	\$21,118	\$21,781	\$0	\$0
Administration Costs	\$1,024	\$1,075	\$3,069	\$3,360	\$3,300
Coaches Awards	\$257	\$482	\$882	\$707	\$0
Lighted Boat Parade	N/A	\$41	\$115	\$20	\$0
Community Outreach	\$125	\$220	\$200	\$0	\$0
Marketing	N/A	N/A	\$1,809	\$60	\$60
Travel/Meetings	N/A	N/A	\$159	\$5,012	\$290
Site Improvements	N/A	N/A	N/A	N/A	\$784
Contract Services	N/A	N/A	N/A	N/A	\$2,500
Exp. from income accts.	N/A	\$43,930	\$34,318	\$37,555	\$3,323
<b>Total Expenses</b>	<b>\$40,316</b>	<b>\$81,046</b>	<b>\$88,585</b>	<b>\$68,816</b>	<b>\$29,047</b>

## Actual Income and Expenses from 2021 and 2022

### INCOME ACCOUNTS & ASSOCIATED EXPENSES

Category	2021 Actual			2022 Actual		
	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income
Membership Dues	\$25,103	\$0	\$25,103	\$34,568	\$0	\$34,568
Rec. Drop-In Fees	\$260	\$0	\$260	\$1,440	\$0	\$1,440
Aloha Festival	\$500	\$0	\$500	\$0	\$0	\$0
MBX Income	\$0	\$0	\$0	\$0	\$1,078	-\$1,078
Keiki Camp	\$0	\$0	\$0	\$0	\$0	\$0
Paddle Class	\$2,800	\$0	\$2,800	\$2,800	\$0	\$2,800
Donations/Fundraising	\$5,399	\$0	\$5,399	\$10,680	\$998	\$9,682
End of Season Party	\$0	\$0	\$0	\$4,475	\$3,378	\$1,097
Club Store	\$4,145	\$2,689	\$1,456	\$7,556	\$590	\$6,967
Race Income	\$2,106	\$2,196	-\$90	\$8,991	\$9,037	-\$46
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0
Pig Run	\$0	\$0	\$0	\$2,378	\$2,155	\$224
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A
Junior Race Program	\$225	\$0	\$225	\$300	\$0	\$300
Subleased OC1 racks	\$4,821	\$4,662	\$159	\$5,424	\$5,012	\$412
<b>Total Income</b>	<b>\$45,358</b>	<b>\$9,546</b>	<b>\$35,812</b>	<b>\$78,612</b>	<b>\$22,247</b>	<b>\$56,365</b>

### EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS

Category	2021 Actual	2022 Actual
Harbor Rent	\$10,275	\$10,172
Equipment Insurance	\$4,735	\$4,486
NCOCA Dues & Insurance	\$900	\$200
D&O Insurance	\$760	\$760
OC6 Repairs & Maint.	\$733	\$6,278
Small Boat Repair & Maint.	\$3,312	\$98
Trailer & Dolly Repair & M.	\$10	\$0
Canoe Painting & Re-Hab	\$0	\$0
Safety Equipment / Radios	\$608	\$108
New Equipment Purchases	\$0	\$9,252
Admin Costs/ Officer Fund	\$1,990	\$3,360
Coaches Awards	\$0	\$707
Lighted Boat Parade	\$0	\$20
Community Outreach	\$350	\$0
Marketing	\$64	\$60
Travel / Meetings	\$0	\$70
Site Improvements	\$749	\$0
Contract Services	\$850	\$0
Exp. from income accts.	\$9,546	\$22,247
<b>Total Expenses</b>	<b>\$34,883</b>	<b>\$57,817</b>

## 2024 Budget Forecast

### INCOME ACCOUNTS & ASSOCIATED EXPENSES

Category	2023 Budget			2023 Actual			2024 Budget		
	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income
Membership Dues	\$35,000	\$0	\$35,000	\$37,920	\$0	\$37,920	\$38,000	\$0	\$38,000
Rec. Drop-In Fees	\$1,500	\$0	\$1,500	\$1,120	\$0	\$1,120	\$1,200	\$0	\$1,200
Aloha Festival	\$1,000	\$500	\$500	\$0	\$0	\$0	\$1,000	\$500	\$500
MBX Income	\$12,000	\$10,000	\$2,000	\$0	\$0	\$0	\$10,000	\$10,000	\$0
Keiki Camp	\$2,250	\$600	\$1,650	\$0	\$0	\$0	\$2,250	\$250	\$2,000
Paddle Class	\$2,800	\$0	\$2,800	\$3,600	\$0	\$3,600	\$3,600	\$0	\$3,600
Donations/Fundraising	\$4,000	\$0	\$4,000	\$7,024	\$150	\$6,874	\$6,000	\$0	\$6,000
End of Season Party	\$4,500	\$3,500	\$1,000	\$3,605	\$3,212	\$393	\$4,500	\$3,500	\$1,000
Club Store	\$10,000	\$8,000	\$2,000	\$13,808	\$10,117	\$3,691	\$5,000	\$2,500	\$2,500
Race Income	\$15,000	\$15,000	\$0	\$17,012	\$16,832	\$180	\$15,000	\$15,000	\$0
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Pig Run	\$2,500	\$2,250	\$250	\$3,555	\$2,712	\$843	\$3,500	\$3,000	\$500
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Junior Race Program	\$1,000	\$500	\$500	\$680	\$16	\$664	\$1,500	\$500	\$1,000
Subleased OC1 racks	\$5,400	\$5,250	\$150	\$5,017	\$5,241	-\$224	\$5,800	\$5,500	\$300
<b>Total Income</b>	<b>\$96,950</b>	<b>\$45,600</b>	<b>\$51,350</b>	<b>\$93,341</b>	<b>\$38,279</b>	<b>\$55,062</b>	<b>\$97,350</b>	<b>\$40,750</b>	<b>\$56,600</b>

### EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS

Category	2023 Budget	2023 Actual	2024 Budget	
Harbor Rent	\$11,000	\$11,020	\$11,600	Assumes 5% increase in April and no new canoes
Equipment Insurance	\$6,500	\$6,163	\$8,000	
NCOCA Dues & Insurance	\$600	\$600	\$600	
D&O Insurance	\$900	\$886	\$900	
OC6 Repairs & Maint.	\$5,000	\$5,971	\$5,000	
Small Boat Repair & Maint.	\$1,000	\$644	\$1,000	
Trailer & Dolly Repair & M.	\$4,000	\$3,186	\$2,000	
Canoe Painting & Re-Hab	\$10,000	\$0	\$10,000	
Safety Equipment / Radios	\$3,000	\$2,099	\$2,000	
New Equipment Purchases	\$0	\$7,000	\$0	
Admin Costs/ Officer Fund	\$4,000	\$3,372	\$4,000	\$3,500 for general admin & \$500 for the President's slush fund
Coaches Awards	\$800	\$318	\$800	
Lighted Boat Parade	\$100	\$0	\$100	
Community Outreach	\$250	\$0	\$250	
Marketing	\$200	\$0	\$200	
Travel / Meetings	\$500	\$249	\$500	
Site Improvements	\$500	\$0	\$500	
Contract Services	\$3,000	\$675	\$3,000	Two years of tax filing
Exp. from income accts.	\$45,600	\$38,279	\$40,750	
<b>Total Expenses</b>	<b>\$96,950</b>	<b>\$80,461</b>	<b>\$91,200</b>	

**Projected Net Income**                      **\$6,150**

**Outrigger Santa Cruz**  
**Balance Sheet**  
 As of January 13, 2024

	Jan 13, 24
<b>ASSETS</b>	
<b>Current Assets</b>	
<b>Checking/Savings</b>	
Checking	56,305.30
Savings Account	10,082.44
<b>Total Checking/Savings</b>	66,387.74
<b>Accounts Receivable</b>	
Accounts Receivable	-815.70
<b>Total Accounts Receivable</b>	-815.70
<b>Other Current Assets</b>	
Inventory Asset	1,338.01
Undeposited Funds	4,330.00
<b>Total Other Current Assets</b>	5,668.01
<b>Total Current Assets</b>	71,240.05
<b>Fixed Assets</b>	
<b>Club Equipment</b>	
Bruddah Nappy	5,000.00
Canoe Hauling Trailer	9,500.00
Ho'omaikai	5,000.00
Hurricane OC1	2,000.00
Kaholo	18,000.00
Kai Malama Keiki	14,630.00
Kanimauloa	8,000.00
Kane Dave Dyc	20,900.00
Kikaha	25,251.50
Kumulipo (OC1)	2,500.00
Lapa Uila	15,000.00
Maka Nui	4,000.00
Makani Akua	7,000.00
Manahau	21,450.00
Mr. Poni	1,000.00
Nate's OC1 - need name	1,000.00
OC2	2,000.00
Red OC1	1,500.00
Sweet Okole	7,000.00
<b>Total Club Equipment</b>	170,731.50
<b>Depreciation and Amortization</b>	-89,231.00
<b>Total Fixed Assets</b>	81,500.50
<b>TOTAL ASSETS</b>	<b>152,740.55</b>
<b>LIABILITIES &amp; EQUITY</b>	
<b>Liabilities</b>	
<b>Current Liabilities</b>	
<b>Accounts Payable</b>	
Accounts Payable	309.00
<b>Total Accounts Payable</b>	309.00
<b>Other Current Liabilities</b>	
Sales Tax Payable	1,275.62
Use Tax Payable	127.15
<b>Total Other Current Liabilities</b>	1,402.77
<b>Total Current Liabilities</b>	1,711.77
<b>Total Liabilities</b>	1,711.77

**Outrigger Santa Cruz**  
**Balance Sheet**  
As of January 13, 2024

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	<u>Jan 13, 24</u>
<b>Equity</b>	
Opening Balance Equity	97,698.94
Unrestricted Net Assets	54,042.11
Net Income	-712.27
	<hr/>
<b>Total Equity</b>	<b>151,028.78</b>
	<hr/>
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>152,740.55</b>
	<hr/> <hr/>

**Outrigger Santa Cruz**  
**Profit & Loss**  
January 1 - 13, 2024

	Jan 1 - 13, 24	Jan 1 - 13, 23	% Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>CONTRIBUTIONS, GIFTS &amp; GRANTS</b>			
Donations in Memory of Alyx	1,000.00	0.00	100.0%
MemberTax Deductible	200.00	0.00	100.0%
<b>Total CONTRIBUTIONS, GIFTS &amp; GRANTS</b>	1,200.00	0.00	100.0%
<b>MEMBERSHIP DUES &amp; ASSESSMENTS</b>			
Membership-Race Dues	270.00	1,050.00	-74.3%
Membership-Rec. Paddler Dues	195.00	365.00	-46.6%
<b>Total MEMBERSHIP DUES &amp; ASSESSMENTS</b>	465.00	1,415.00	-67.1%
OC1 Rack Income	192.00	256.00	-25.0%
<b>PUBLIC CLASSES &amp; FESTIVALS</b>			
Drop-In Paddle Fee	0.00	80.00	-100.0%
<b>Total PUBLIC CLASSES &amp; FESTIVALS</b>	0.00	80.00	-100.0%
<b>Total Income</b>	1,857.00	1,751.00	6.1%
<b>Gross Profit</b>	1,857.00	1,751.00	6.1%
<b>Expense</b>			
<b>ADMINISTRATION EXPENSE</b>			
Bank Fees	0.00	10.00	-100.0%
Merchant Fees	65.66	31.47	108.6%
<b>Total ADMINISTRATION EXPENSE</b>	65.66	41.47	58.3%
<b>Contract Services</b>			
Accounting Fees	1,020.00	0.00	100.0%
<b>Total Contract Services</b>	1,020.00	0.00	100.0%
<b>HARBOR RENT</b>			
Rent for Subleased OC1 Racks	441.98	0.00	100.0%
HARBOR RENT - Other	933.87	0.00	100.0%
<b>Total HARBOR RENT</b>	1,375.85	0.00	100.0%
<b>MEMBER EXPENSES</b>			
Club Events Expenses	107.76	0.00	100.0%
<b>Total MEMBER EXPENSES</b>	107.76	0.00	100.0%
<b>PRINTING, POSTAGE &amp; SHIPPING</b>	0.00	182.00	-100.0%
<b>Total Expense</b>	2,569.27	223.47	1,049.7%
<b>Net Ordinary Income</b>	-712.27	1,527.53	-146.6%
<b>Net Income</b>	-712.27	1,527.53	-146.6%

**Recap / Notes for OSC Checking Account Activity  
January 2024**

**INCOME ACCOUNTS & ASSOCIATED EXPENSES**

Category	2024 Budget			2024 Actual			Differential	Notes
	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income		
Membership Dues	\$38,000	\$0	\$38,000	\$465	\$0	\$465	-\$37,535	28 (5 racer, 23 rec); 2 of which paid this yr
Rec. Drop-In Fees	\$1,200	\$0	\$1,200	\$0	\$0	\$0	-\$1,200	
Aloha Festival	\$1,000	\$500	\$500	\$0	\$0	\$0	-\$500	
MBX Income	\$10,000	\$10,000	\$0	\$0	\$0	\$0	\$0	
Keiki Camp	\$2,250	\$250	\$2,000	\$0	\$0	\$0	-\$2,000	
Paddle Class	\$3,600	\$0	\$3,600	\$0	\$0	\$0	-\$3,600	
Donations/Fundraising	\$6,000	\$0	\$6,000	\$1,200	\$0	\$1,200	-\$4,800	\$1k in memory of Alyx
End of Season Party	\$4,500	\$3,500	\$1,000	\$0	\$0	\$0	-\$1,000	
Club Store	\$5,000	\$2,500	\$2,500	\$0	\$0	\$0	-\$2,500	
Race Income	\$15,000	\$15,000	\$0	\$0	\$0	\$0	\$0	
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Pig Run	\$3,500	\$3,000	\$500	\$0	\$0	\$0	-\$500	
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Junior Race Program	\$1,500	\$500	\$1,000	\$0	\$0	\$0	-\$1,000	
Subleased OC1 racks	\$5,800	\$5,500	\$300	\$192	\$442	-\$250	-\$550	
<b>Total Income</b>	<b>\$97,350</b>	<b>\$40,750</b>	<b>\$56,600</b>	<b>\$1,857</b>	<b>\$442</b>	<b>\$1,415</b>	<b>-\$53,135</b>	

**EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS**

Category	2024 Budget	2024 Actual	Differential	Notes
Harbor Rent	\$11,600	\$934	-\$10,666	
Equipment Insurance	\$8,000	\$0	-\$8,000	
NCOCA Dues & Insurance	\$600	\$0	-\$600	
D&O Insurance	\$900	\$0	-\$900	
OC6 Repairs & Maint.	\$5,000	\$0	-\$5,000	
Small Boat Repair & Maint.	\$1,000	\$0	-\$1,000	
Trailer & Dolly Repair & M.	\$2,000	\$0	-\$2,000	
Canoe Painting & Re-Hab	\$10,000	\$0	-\$10,000	
Safety Equipment / Radios	\$2,000	\$0	-\$2,000	
New Equipment Purchases	\$0	\$0	\$0	
Admin Costs/ Officer Fund	\$4,000	\$173	-\$3,827	Vigil expenses
Coaches Awards	\$800	\$0	-\$800	
Lighted Boat Parade	\$100	\$0	-\$100	
Community Outreach	\$250	\$0	-\$250	
Marketing	\$200	\$0	-\$200	
Travel / Meetings	\$500	\$0	-\$500	
Site Improvements	\$500	\$0	-\$500	
Contract Services	\$3,000	\$1,020	-\$1,980	
Exp. from income accts.	\$40,750	\$442	-\$40,308	
<b>Total Expenses</b>	<b>\$91,200</b>	<b>\$2,569</b>	<b>-\$88,631</b>	



OSC Nonprofit Proposal Jan 2024

**Mission pulled from website:** Outrigger Santa Cruz (OSC) is a 501(3c) non-profit organization whose mission is to develop, implement and promote outrigger canoe paddling for all people without regard to age, gender, creed, ethnicity, or physical ability or disability.

**Goals of expanding nonprofit area of OSC:**

- Continue to fulfill OSC mission
- Support the broader communities that our members reside in

**Assumptions:**

- Our current efforts of supporting ocean conservation work (via Allison) and Shared Adventures will continue.
- Looking for opportunities to take OSC out into the community as well as bringing the community to OSC for on the water opportunities.
- Not all OSC members will engage but the goal is to create various ways for members to participate if they want. Some opportunities will be collecting gifts (like Jacob’s Heart holiday drive) while others will require more time/effort.

**Proposed Approach:**

1. Different levels of effort in volunteer opportunities with the most time intensive opportunities directly tied to moving our mission forward.  
Potential examples:
  - More time intensive: partnering with black, indigenous, people of color groups to run free smaller introduction to paddling opportunities; Shared Adventures
  - Less time intensive: club time volunteering at Second Harvest to pack and distribute food; Jacob’s Heart holiday drive
2. Start small and grow this work. Aim for volunteer opportunities at least quarterly. These will be a mix of various levels of intensity across the year.
3. Nonprofit board position will suggest organizations and opportunities to the board. Allison and Jenny will coordinate between ocean conservation and other nonprofit activities.
4. Nonprofit board position will track estimated hours OSC members donate for documentation of 501c3 status.
5. Nonprofits that want to have outrigger experience on the water are welcome, and nonprofit board position and scheduler will coordinate those opportunities.
6. OSC members can suggest other organizations at any time.
7. There will be exceptions to these proposals based on circumstances, those will be decided by the board.
8. 2024 Suggestions based on suggestions from OSC members, including more in case some don’t pan out.

Organization/Topic	Notes
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Supporting domestic abuse survivors	Carter and Jenny researching opportunities (Next Door Solutions and Walnut Avenue Family and Women's Center)
Black Surf Santa Cruz	Mini-learn to paddle class
Ocean conservation	Allison continues to lead: may include river habitat restoration
Shared Adventures	Current level of support continues
Homeless Garden Project	Volunteer on site
TBD around end of 2024	