### Email sent on Fri, Jun 2, 2023 at 11:29 AM

#### **Board meeting this Sunday**

Hev OSC.

The monthly Board of Directors meeting will be a closed session this month, held on June 4th, not open to the membership.

Thank you,

#### Sent To:

Duane Strong - steersperson, Lori Chavez - steersperson, Jean Bathke, Bob Ciotti, Dena Levey, Mike Glosny, Gayle Bensusan, Allison Cruz, Lisa Franklin, Robert Boltje – steersperson, Leslie Eurs – Rahn – steersperson, Tai Boutell - President, Douglas Brown - steersperson, Dave Waynar - steersperson, Jay Downer, Rachel Anticoli, Alice Benet - steersperson, Kay Miyamoto - steersperson, Kim Chamlin - steersperson, Pam Myers steersperson, Ruth Romero - steersperson, Rita Melamed - steersperson, Mike Irete, Cally Haber, Yoko McMillin – steersperson, Philip Crowley – steersperson, Joan Rippe, Lisa Perea, Amy Waynar, Matt Love, Matt Muirhead - steersperson, Maria Cacho, Barbara Leites, Reni Kupke, Forrest Monroy - steersperson, Sean Larkin, Nicole Tsao, Cathy Pieratt, Julie Dinsdale, Lisa Pepperdine, Alix Herrmann, Nancy Carrol steersperson, Nicole Koerth, Theresa Mulder - steersperson, Tom Kelsey, Mary Kay Wilkinson, Rich Van Dine - steersperson, Serra Mueller, Marisa Mora, Amy Treadwell, Jamyrson Pittori, Donald Cleland, Pamela Rivas, Ryan Silsbee, Colin McGuire, Phil Lewis, Patricia Jameson, Peter Reynolds, Eddy O'Connor – steersperson, Kari Stolzberg, John Hedrick - steersperson, Laurel Robinson, Jon Eric Ritland, Jocko Rogers, Rachel Marcuson steersperson, Lydia Marcoon, Debbie Lockett, Bruce Neill, James Nakahara, Karen Harrington, Simine Carlo, Mark Holland, Sabine Dukes, Sal Contreras - steersperson, Christine Arias - steersperson, Sheryl Cowen, Deb Politi, Doug Evers - Steersperson, Alma Black, Amy Foxgrover, Jenny Scala, Justin Kiesby, Mike Rubin, Dorene Dawson, Dave Loustatlot, Michael Kerbyson, Maura McNamara, Catherine Miller, Ben Samson, Nate MacBeth, Dana Wagner, Lisa De La Torre, Tera Ebert, Robert Gibbs, Charleen Renati, Burnne Yew, Julie Barreto, Noam Elroi, Heather McIsaac, Beth McKinnon, Eleanor Harrington, Karla DeLong, Lisa Johnson, Russell Taranto, Amy Muraki, Jennifer Balboni, Marynka Rojas Gorgen, Tracy Brown, Carter Jones, Tiffany Tuftee, Amy Miyakusu, Nori Murakami, Teresa Fukuda, John Dawson, Tracy Cone, Sierra Keller, Micki Karrer, David Sullivan, Sue Gibson, Kyle Samuels, Cheryl Golich, Allison Marino, Alan Luckow, Leisl Ludington, Donette Felker, Robert Shear, Marty Wilkinson, Paul Ludington, Steve Murphy, Tracie White, Julie Shattuck, Beth Casilli, Whitney Friedman, Megan McMahon, Sherry Bayardo, Marian Malatesta, Vid Raatior, Katie Briggs, Elias Stanom, Nick Dejillo, Mina Norona, Pam Ambris, James Keeble, Christian Loredo, Jessica Niemeyer, Sally Heneghan, Michele Pomroy, Chris Young, Kimlin McDaniel Keith, Allison Santos, Monnika Mattson, Cheryl Cooperrider, Jane McKenzie, Lisa McCamey, Larisa Jordan, Teri Carino, Jessica deGrassi, Dave Ladd, Micki DeCamara, Joy Kilner, Carol Ann Flint, Elizabeth Plageman, Zachary Hill, Andrew Choi, Setara Ingram, Angela Keller, Jason Ward, Max Barreto, Samantha Garcia, Albert Conrad, Craig Muirhead, Samantha McGill, Nicholas Carver, Bruce Fox, John Chamberlain, Alli Quick, Shiloh Wernick, Rachael Kupper, Matthew Wilkinson, Catalina Carlo, Alex Luckow, Annika Kiesby, Sally Ellis, Tami Corum, Richard Castillo, Bruce Corum, Heidi Laber

#### **OSC June 2023 Board Meeting Minutes**

\*\*Denotes decisions made during the meeting\*\*

Meeting: 4 June, 2023; Called to Order 1700h, Adjourned 1840h

Attendance: Board: Tai Boutell, Kay Miyamoto, Leslie Eurs, Eddy O'Connor, Theresa Mulder, Bruce Neill, Allison Marino, Amy Miyakusu, Pam Myers, Gayle Bensusan.

A quorum was present.

No Members were in Attendance:

\*\* April minutes were approved. \*\*

A lengthy, positive discussion was had to find ways through which we could better empower and engage all racers and thus lift the community of OSC racing. Among the ideas that we will explore further are a survey for all racers, and non-racing club members to ask what they would like an OSC experience to be like.

We all will focus our race efforts on the Monterey Hoe Wa'a next year as a Co-ed event. The men's and women's teams coaches will also coordinate to look for possible co-ed opportunities at other events. The board is optimistic that we can improve our racing endeavors and felt like we are on a path for improvement.

The Board voiced their full support of the Head Coach in actions they deem necessary, as granted in the Code of Conduct, to help guide how OSC racing teams participate in and prepare for races, including trailer loading, unloading at the race and back at the harbor. Race day is a full-day event and all racers are expected to attend all day unless other arrangements are made with the coaching staff.

DL is the men's coach. Tai, Sabine and DL will meet in advance of the men's meeting set for 6/17/23 to reinforce expectations of paddler participation in races and in the club in general.

Treasurer's Report. Theresa reported that the attached accounting reports are mostly up to date. We have approximately \$56,000 cash at this time (\$46,000 in checking and \$10,000 in savings). We have a \$15,000 positive cash balance in PayPal. Annual depreciation will come shortly – after consultation with Yoko.

To date, we have generated about \$24,500 in member dues: \$19k in race members, \$5.5k in recreational paddler dues.

The Pig Run event is not complete but looks like it will net approximately \$1000.

We will purchase an additional dolly for canoe moving and storage.

\*\*The treasurer's report was unanimously approved. \*\*

Ocean Conservation. Allision reported on opportunities for the club to engage in ocean conservation.

\*\*The board also revisited beach clean-ups through Save our Shores. And, decided to not adopt Twin Lakes beach with 3 clean-ups per year at this time. Allison will continue to investigate possibilities and present them at a future time.

We all agreed that Allison's efforts to reduce plastic waste at all races was great and the board is very supportive of, and thankful for her efforts.

Equipment. Tai reported.

Akua Kane Dave our white unlimited canoe was hit hard in the stern at the Monterey How Wa'a. A report was filed with the NCOCA that day and Junior the race director was told about it. Junior asked us to get a quote for repair and submit it to him. Tai has spoken with Homer Lighthall to repair the damage. Once we have the bill for repair we will submit to Junior. We will also contact Dave Loustalot who handles our insurance to find out what our deductible is.

Makani was damaged in a pipe-lifting incident with the dredge. Bruce will explore what needs to be done in terms of the repairs, and repair it if able.

Next Board Meeting will be on July16th, 2023.

### Outrigger Santa Cruz Balance Sheet

As of June 4, 2023

	Jun 4, 23		
ASSETS			
Current Assets Checking/Savings			
Checking	45,932.97		
Savings Account	10,111.42		
Total Checking/Savings	56,044.39		
Accounts Receivable Accounts Receivable	-3,056.70		
Total Accounts Receivable	-3,056.70		
Other Current Assets			
Inventory Asset Undeposited Funds	2,019.85 785.00		
<b>Total Other Current Assets</b>	2,804.85		
Total Current Assets	55,792.54		
Fixed Assets			
Club Equipment	5,000,00		
Bruddah Nappy Canoe Hauling Trailer	5,000.00 9,500.00		
Ho'omaikai	5,000.00		
Hurricane OC1	2,000.00		
Kaholo	18,000.00		
Kai Malama Keiki	14,630.00		
Kananimauloa	8,000.00		
Kane Dave Dyc	20,900.00		
Kikaha	25,251.50		
Kumulipo (OC1)	2,500.00		
Lapa Uila	15,000.00		
Maka Nui	4,000.00		
Makani Akua	7,000.00		
Manahau	21,450.00		
Mr. Poni	1,000.00		
Nate's OC1 - need name	1,000.00		
OC2 Red OC1	2,000.00		
Sweet Okole	1,500.00 7,000.00		
	7,000.00		
Total Club Equipment	170,731.50		
Depreciation and Amortization	-68,512.00		
Total Fixed Assets TOTAL ASSETS	102,219.50		
TOTAL ASSETS	158,012.04		
LIABILITIES & EQUITY			
Liabilities			
Current Liabilities			
Accounts Payable			
Accounts Payable	309.00		
Total Accounts Payable	309.00		
Other Current Liabilities			
Sales Tax Payable	41.66		
Use Tax Payable	-13.65		
Total Other Current Liabilities	28.01		
Total Current Liabilities	337.01		
Total Liabilities	337.01		

# Outrigger Santa Cruz Balance Sheet

As of June 4, 2023

	Jun 4, 23		
Equity Opening Balance Equity Unrestricted Net Assets Net Income	97,698.94 56,027.31 3,948.78		
Total Equity	157,675.03		
TOTAL LIABILITIES & EQUITY	158,012.04		

## Outrigger Santa Cruz Profit & Loss

January 1 through June 4, 2023

	Jan 1 - Jun 4, 23	Jan 1 - Jun 4, 22	% Change
dinary Income/Expense			
Income ATTENDED RACE INCOME			
Hoe Wa'a Income	1,960.00	180.00	988.9%
Rig Run Income	1,135.00	0.00	100.0%
Viva Aloha Income	1,050.00	0.00	100.0%
Total ATTENDED RACE INCOME	4,145.00	180.00	2,202.8%
<b>CONTRIBUTIONS, GIFTS &amp; GRANTS</b>			
Amazon	34.96	26.34	32.7%
Fundraising Income	0.00	140.00	-100.0%
MemberTax Deductible	690.00	555.00	24.3%
New Equipment Drive	0.00	7,725.00	-100.0%
Total CONTRIBUTIONS, GIFTS & GRANTS	724.96	8,446.34	-91.4%
MEMBERSHIP DUES & ASSESSMENTS			
Club Store Income	471.50	3,623.91	-87.0%
Membership-Race Dues	19,500.00	19,375.00	0.7%
Membership-Rec. Paddler Dues	6,225.00	8,325.00	-25.2%
Membership-Youth Dues	425.00	300.00	41.7%
Pig Run Income Raffle Income	3,555.00	2,333.48	52.4%
Parking Permit Raffle	1,100.00	1,300.00	-15.4%
Total Raffle Income	1,100.00	1,300.00	-15.4%
Total MEMBERSHIP DUES & ASSESSMENTS	31,276.50	35,257.39	-11.3%
OC1 Rack Income	1,483.00	2,702.00	-45.1%
PUBLIC CLASSES & FESTIVALS			
Drop-In Paddle Fee	380.00	720.00	-47.2%
Team Building Workshops	0.00	135.00	-100.0%
Total PUBLIC CLASSES & FESTIVALS	380.00	855.00	-55.6%
Total Income	38,009.46	47,440.73	-19.9%
Cost of Goods Sold	0.45.00	0.000.47	00.40
Cost of Goods Sold	315.36	2,268.17	-86.1%
Total COGS	315.36	2,268.17	-86.1%
Gross Profit	37,694.10	45,172.56	-16.6%
Expense			
ADMINISTRATION EXPENSE	40.00	45.00	00.00/
Bank Fees	10.00	15.00	-33.3%
CPR Certification for Coaches	0.00	390.67	-100.0%
Marketing Merchant Fees	0.00 332.07	60.00 855.18	-100.0% -61.2%
Race Program Webservice	149.99	129.99	15.4%
Statement of Information Filing	20.00	0.00	100.0%
Supplies	674.08	0.00	100.0%
Website Hosting	159.98	0.00	100.0%
ADMINISTRATION EXPENSE - Other	0.00	287.96	-100.0%
Total ADMINISTRATION EXPENSE	1,346.12	1,738.80	-22.6%
ATTENDED RACE EXPENSES			
Hoe Wa'a Expenses	1,800.00	1,350.00	33.3%
Queen Lili'uokalani Expenses	3,300.00	0.00	100.0%
Rig Run Expenses	824.72	0.00	100.0%
Viva Aloha Expenses	900.00	1,350.00	-33.3%
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Total ATTENDED RACE EXPENSES	6,824.72	2,700.00	152.8%

### Outrigger Santa Cruz Profit & Loss

January 1 through June 4, 2023

	Jan 1 - Jun 4, 23	Jan 1 - Jun 4, 22	% Change
CANOE AND TRAILER MAINTENANCE Canoe Dolly Expenses OC6 Repair/Maintenance Trailer Expense	1,559.84 0.00 671.49	0.00 3,632.23 0.00	100.0% -100.0% 100.0%
Total CANOE AND TRAILER MAINTENANCE	2,231.33	3,632.23	-38.6%
Club Store Expense Contract Services	10,085.40 675.00	8.07 400.00	124,874.0% 68.8%
HARBOR RENT Rent for Subleased OC1 Racks HARBOR RENT - Other	2,146.69 4,297.77	2,065.49 4,141.29	3.9% 3.8%
Total HARBOR RENT	6,444.46	6,206.78	3.8%
INSURANCE EXPENSE Liability insurance - D & O Liability Insurance - NCOCA Property Insurance	886.00 300.00 621.00	760.00 200.00 0.00	16.6% 50.0% 100.0%
Total INSURANCE EXPENSE	1,807.00	960.00	88.2%
MEMBER EXPENSES  Club Events Expenses  Club Work Day Expenses  Club Events Expenses - Other	0.00 72.00	92.69 0.00	-100.0% 100.0%
<b>Total Club Events Expenses</b>	72.00	92.69	-22.3%
Fundraising Expense Pig Run Expenses Raffle Expenses	0.00 2,052.23 150.00	330.23 2,078.46 150.00	-100.0% -1.3% 0.0%
Total MEMBER EXPENSES	2,274.23	2,651.38	-14.2%
NCOCA DUES PRINTING, POSTAGE & SHIPPING SMALL EQUIPMENT PURCHASES Safety Equipment / Radios	300.00 182.00 1,279.61	0.00 0.00 53.11	100.0% 100.0% 2,309.4%
Total SMALL EQUIPMENT PURCHASES	1,279.61	53.11	2,309.4%
Travel and Meetings Annual Safety Meeting NCOCA Race Clinic Travel and Meetings - Other	189.00 0.00 0.00	0.00 20.00 50.00	100.0% -100.0% -100.0%
Total Travel and Meetings	189.00	70.00	170.0%
Total Expense	33,638.87	18,420.37	82.6%
Net Ordinary Income	4,055.23	26,752.19	-84.8%
Other Income/Expense Other Income Savings Account Interest Income	0.65	1.66	-60.8%
Total Other Income	0.65	1.66	-60.8%
Other Expense	407.40	-16,937.73	100.69/
Ask My Accountant	107.10		100.6%
Total Other Expense	107.10	-16,937.73	100.6%
Net Other Income	-106.45	16,939.39	-100.6%
Net Income	3,948.78	43,691.58	-91.0%

### Recap / Notes for OSC Checking Account Activity June 2023

### **INCOME ACCOUNTS & ASSOCIATED EXPENSES**

Catagony		2023 Budget		2023 Actual			Differential	Notes
Category	<b>Gross Income</b>	Expenses	Net Income	<b>Gross Income</b>	Expenses	Net Income	Differential	Notes
Membership Dues	\$35,000	\$0	\$35,000	\$25,725	\$0	\$25,725	-\$9,275	~190 paid members incl. juniors
Rec. Drop-In Fees	\$1,500	\$0	\$1,500	\$380	\$0	\$380	-\$1,120	
Aloha Festival	\$1,000	\$500	\$500	\$0	\$0	\$0	-\$500	
MBX Income	\$12,000	\$10,000	\$2,000	\$0	\$0	\$0	-\$2,000	
Keiki Camp	\$2,250	\$600	\$1,650	\$0	\$0	\$0	-\$1,650	
Paddle Class	\$2,800	\$0	\$2,800	\$0	\$0	\$0	-\$2,800	
Donations/Fundraising	\$4,000	\$0	\$4,000	\$1,825	\$150	\$1,675	-\$2,325	
End of Season Party	\$4,500	\$3,500	\$1,000	\$0	\$0	\$0	-\$1,000	
Club Store	\$10,000	\$8,000	\$2,000	\$472	\$10,085	-\$9,614	-\$11,614	
Race Income	\$15,000	\$15,000	\$0	\$4,145	\$6,825	-\$2,680	-\$2,680	\$3k for QL, does not include towing exp
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Pig Run	\$2,500	\$2,250	\$250	\$3,555	\$2,052	\$1,503	\$1,253	
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Junior Race Program	\$1,000	\$500	\$500	\$425	\$0	\$425	-\$75	5 paid
Subleased OC1 racks	\$5,400	\$5,250	\$150	\$1,483	\$2,147	-\$664	-\$814	
Total Income	\$96,950	\$45,600	\$51,350	\$38,009	\$21,259	\$16,750	-\$34,964	

### **EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS**

Category	2023 Budget	2023 Actual	Differential	Notes
Harbor Rent	\$11,000	\$4,298	-\$6,702	
Equipment Insurance	\$6,500	\$621	-\$5,879	
NCOCA Dues & Insurance	\$600	\$600	\$0	
D&O Insurance	\$900	\$886	-\$14	
OC6 Repairs & Maint.	\$5,000	\$0	-\$5,000	
Small Boat Repair & Maint.	\$1,000	\$0	-\$1,000	
Trailer & Dolly Repair & M.	\$4,000	\$2,231	-\$1,769	
Canoe Painting & Re-Hab	\$10,000	\$0	-\$10,000	
Safety Equipment / Radios	\$3,000	\$1,280	-\$1,720	
New Equipment Purchases	\$0	\$0	\$0	
Admin Costs/ Officer Fund	\$4,000	\$1,600	-\$2,400	
Coaches Awards	\$800	\$0	-\$800	
Lighted Boat Parade	\$100	\$0	-\$100	
Community Outreach	\$250	\$0	-\$250	
Marketing	\$200	\$0	-\$200	
Travel / Meetings	\$500	\$189	-\$311	
Site Improvements	\$500	\$0	-\$500	
Contract Services	\$3,000	\$675	-\$2,325	
Exp. from income accts.	\$45,600	\$21,259	-\$24,341	
Total Expenses	\$96,950	\$33,639	-\$63,311	