Attendance: Pam Myers, Matt Love, Gayle Bensusan, Leslie Eurs, Kay Miyamoto, Phil Crowley, Tai Boutell, Theresa Mulder

Kudos: Pam for quick turnaround of minutes...(forgot to ask for kudos from those attending)

April 18 minutes approved: Kay motioned to approve; Matt L seconds

Tai is stoked on getting back to paddling....exceeding his expectations! The canoe blessing and pot luck were awesome and very well attended. Kalei led paddlers with a chant, Matt Muirhead provided the salted water in a beautiful koa bowl; Kim C. provided ti leaves from Hawaii..Peter H. took the video. We had 9 canoes on the water! Rec paddle the next day had 3 canoes on the first day back! Tai's mission is to get as many people on the water as possible. We are fortunate to have our OC1s as that has greatly helped in obtaining new members.

Treasurer's Report: We have \$23,000 in checking, almost \$10,000 in pay pal & \$10,000 in savings totaling a little over \$43,000; In 2020 we had \$34,000 at this time. We have 124 paid members. Club store brought in over \$1,000. We need definite inventory from Rita from the last 2 club sales. Our OC1 racks are filled. Harbor rent has stayed the same.

Phil C. motions to approve the Treasurer's Report, Gayle seconds. Motion passes.

Learn to Paddle Class: Oct. 2, 9, 16, 23, 30....Gayle motions to approve raising cost to \$175; Leslie seconds. Motion passes. The \$30 discount on club dues is for new members only. We discussed leaving spots open for brand new paddlers. Will figure it out as the class begins to fill.

Student membership clarified to under 21 yrs.

Drop Ins: There will be no drop ins for ANY of the club programs throughout 2021. The Moms & Pirates will be added to Team Snap so that we can account for all paddling groups.

Coaching: Jay Wild is heading the coaching program. Tai is the on site men's coach by default. Ben Sampson will help. Leslie E, Debbie Lockett, Sabine Dukes & Rachel Marcuson are the ladies on site coaches. Leslie said the women are excited and are figuring out logistics. We may not have enough accredited steers people and may need help from the men. We will have OC1 training. There is a neutral positive attitude from the racers. We will build on the program that Jay set up.

Tai mentioned there was a good response to his towing request as he won't be towing for the Aug. 7th race. As of now the NCOCA will have Alcatraz, Tony Gora & Angel Island races. There will be no MBX. However, we may have a Pig Run instead for our club.

There was a good response to the OC1 clinics with Jay. Paddlers signed up with Jay for private lessons. It was great having the dingy for coaching and we would love to have use of a dingy/trailer for coaching in the future. Not sure if we can afford but maybe we can rent?

Rec Paddle sign ups: The cut off time to sign up or take your name off team snap is 12 hours. Paddlers need to take their name off if they can't paddle for some reason. We try to make the numbers work. But sometimes they may not. For example if there are 19?

Next meeting is July 11, 2021

Leslie motions to adjourn the meeting; Kay seconds. Meeting adjourns

Outrigger Santa Cruz

Board of Directors Meeting

AGENDA

May 23, 2021

Meeting time: 5:00pm - 7:00pm

CALL TO ORDER:

Intro message

Approve April minutes

- 1. Kudos -- everybody
- 2. Treasurer's Report Theresa
- 3. Learn to Paddle class
- 4. Drop ins
- 5. Coaches Corner Leslie, Tai
- 6. Next BOD meeting

Outrigger Santa Cruz Balance Sheet As of May 23, 2021

	May 23, 21
ASSETS	
Current Assets	
Checking/Savings Checking	23,135.06
Paypal	9,968.90
Savings Account	10,112.75
Total Checking/Savings	43,216.71
Accounts Receivable Accounts Receivable	-652.48
Total Accounts Receivable	-652.48
Other Current Assets Inventory Asset	3,248.10
Total Other Current Assets	3,248.10
Total Current Assets	45,812.33
Fixed Assets	
Club Equipment	5.000.00
Bruddah Nappy Canoe Hauling Trailer	5,000.00 9,500.00
Ho'omaikai	9,500.00 5,000.00
Hurricane OC1	2,000.00
Kaholo	18,000.00
Kai Malama Keiki	14,630.00
Kananimauloa	8,000.00
Kane Dave Dyc	20,900.00
Kumulipo (OC1)	2,500.00
Lapa Uila	15,000.00
Maka Nui	4,000.00
Makani Akua	7,000.00
Manahau	21,450.00
Mr. Poni	1,000.00
OC2	2,000.00
Red OC1	1,500.00
Total Club Equipment	137,480.00
Depreciation and Amortization	-68,512.00
Total Fixed Assets	68,968.00
TOTAL ASSETS	114,780.33
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Sales Tax Payable	42.59
Total Other Current Liabilities	42.59
Total Current Liabilities	42.59
Total Liabilities	42.59
Equity	
Opening Balance Equity	97,698.94
Unrestricted Net Assets	3,053.98
Net Income	13,984.82
Total Equity	114,737.74
TOTAL LIABILITIES & EQUITY	114,780.33

Outrigger Santa Cruz Profit & Loss

January 1 through May 23, 2021

		Jan 1 - May 23, 21	Jan 1 - May 23, 20	% Change
CONTRIBUTIONS, GIFTS & GRANTS CONTRIBUTIONS, GRANTS CONTRIBUTIONS, GRANTS CONTRIBUTIONS, GIFTS & GRANTS CONTRIBUTIONS, GRANTS CONT	Ordinary Income/Expense			
Amazon 5.16 5.00 3.2% MemberTax Deductible 150.00 158.30.00 87.2% MemberTax Deductible 150.00 100.00 100.0% CONTRIBUTIONS, GIFTS & GRANTS 2.234.16 15.794.82 -86.9% MEMBERSHIP DUES & ASSESSMENTS 2.234.16 15.794.82 -86.9% Membership-Race Dues 1.035.00 11.405.00 -5.0% Membership-Race Dues 1.035.00 11.405.00 -5.0% Membership-Race Dues 1.035.00 15.00 5.0% Membership-Roce Padder Dues 2.25.00 150.00 50.0% Raffile Income 225.00 150.00 50.0% Raffile Income 830.00 410.00 102.4% Total Raffle Income 830.00 665.00 24.8% Total Rumber Sak ASSESSMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income 300.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23.305.42 33,6				
Donated Equipment Member ax Deductible Member ax Deductible 150.00 0.00 15,830.00 8.7.% (b) CONTRIBUTIONS, GIFTS & GRANTS - Other 79.00 159.92 -50.6% Total CONTRIBUTIONS, GIFTS & GRANTS - Other 79.00 15,794.92 -50.6% MEMBERSHIP DUES & ASSESMENTS Club Store Income Membership-Rec. Paddler Dues 7.460.00 1,405.00 -14.0% (b) Membership-Rec. Paddler Dues 7.460.00 7,460.00 5,055.00 47.6% (b) Membership-Rec. Paddler Dues 8.300.00 7,460.00 5,055.00 47.6% (b) Raffle Income 8.300.00 225.00 150.00 50.0% (b) Raffle Income Parking Pours & ASSESSMENTS 19,823.26 17,824.96 11.2% (b) Cot Rack Income Public CLASSES & FESTIVALS Drop-In Paddle Fee 0.00 20.00 100.0% (b) Total Public CLASSES & FESTIVALS Drop-In Paddle Fee 0.00 20.00 -100.0% (b) Total Public CLASSES & FESTIVALS 0.00 20.00 -100.0% (b) Total COGS Coded Sold 1.00 335.18 546.89 5.36.7% (b) -30.7% (b) Cost of Goods Sold 2.00 335.18 546.89 5.36.7% (b) -30.7% (b) Total COGS 3.00 30.00 2.77 1.00.0% (b) Expe		5 16	5.00	3.2%
MemberTax Daductible				
CONTRIBUTIONS, GIFTS & GRANTS 2,234.16 15,794.82 -85,9% MEMBERSHIP DUES & ASSESMENTS 2,234.16 15,794.82 -85,9% MEMBERSHIP DUES & ASSESMENTS 47,266 549.96 -14,0% Membership-Race Dues 10,835.00 11,405.00 -5.0% Membership-Race Paddler Dues 7,460.00 5,955.00 47.0% Membership-Pouth Dues 225.00 150.00 25.0% Raffile Income 0.00 255.00 -100.0% Raffile Income 830.00 665.00 24.8% Total Raffile Income 830.00 665.00 24.8% OC1 Rack Income 1,248.00 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Cost of Goods Sold 335.18 548.89 -38.7% Cost of Goods Sold 325.18 548.89 -38.7% Invento		,	'	
MEMBERSHIP DUES & ASSESSMENTS 473.26 549.96 -14.0% Club Store Income 473.26 549.96 -14.0% Membership-Rec. Paddler Dues 7,460.00 5.055.00 47.6% Membership-Rec. Paddler Dues 7,460.00 5.055.00 47.6% Membership-Youth Dues 225.00 150.00 50.0% Raffle Income 830.00 410.00 102.4% Parking Permit Raffle 830.00 665.00 24.8% Total Raffle Income 19,823.26 17,824.96 11.2% OC1 Rack Income 1,248.00 0.00 100.0% PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33.693.78 -30.7% Cost of Goods Sold 335.18 546.89 -38.7% Cost of Goods Sold 335.18 546.89 -38.7% Gross Profit 22,970.24 33,608.78 -31.7% Gross Profit 20.00 2.77				
Club Store Income 473.26 549.96 -14.0% Membership-Rec. Paddler Dues 7,460.00 5.055.00 47.6% Membership-Rec. Paddler Dues 7,460.00 5.055.00 47.6% Membership-Rec. Paddler Dues 225.00 150.00 50.0% Raffle Income 80.00 255.00 -100.0% End of Year Party Raffle 830.00 665.00 24.8% Total Raffle Income 830.00 665.00 24.8% Total MEMBERSHIP DUES & ASSESSMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income 1,248.00 0.00 100.0% 100.0% PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23.305.42 33.639.78 -30.7% Cost of Goods Sold 335.18 546.89 -38.7% Cost of Goods Sold Inventory Adjustment 0.00 2.77 -100.0% Total COGS 335.18 340.87 -31.7% Expense 0.00 2.77 -100.0% Marketing 60.00	Total CONTRIBUTIONS, GIFTS & GRANTS	2,234.16	15,794.82	-85.9%
Membership-Race Dues 10,335.00 11,405.00 5.0% Membership-Youth Dues 225.00 150.00 47.6% Membership-Youth Dues 225.00 150.00 47.6% Membership-Youth Dues 225.00 150.00 50.0% Membership-Youth Dues 225.00 150.00 50.0% Membership-Youth Dues 225.00 150.00 410.00 102.4% Membership-Youth Dues 830.00 255.00 -100.0% Membership-Port Raffle 830.00 665.00 24.8% Membership Putes & ASSESSMENTS 19,823.26 17,824.96 11.2% Membership Dues & ASSESSMENTS 19,823.26 17,824.96 10.00 % 10.0	MEMBERSHIP DUES & ASSESSMENTS			
Membership-Rec. Paddler Dues 7.460.00 5.055.00 47.6% Membership-Youth Dues Raffle Income 225.00 150.00 50.0% Raffle Income 830.00 255.00 -100.0% Total Raffle Income 830.00 665.00 24.8% Total MEMBERSHIP DUES & ASSESMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income 1,248.00 0.00 100.0% PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Cost of Goods Sold 335.18 546.89 -38.7% Inventional Cost 335.18 546.89 -31.7% <td< td=""><td>Club Store Income</td><td>473.26</td><td>549.96</td><td>-14.0%</td></td<>	Club Store Income	473.26	549.96	-14.0%
Membership-Youth Dues 225.00 150.00 50.0% Raffile Income 0.00 255.00 -100.0% Parking Permit Raffile 830.00 410.00 102.4% Total Raffile Income 830.00 665.00 24.8% Total MEMBERSHIP DUES & ASSESSMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income 1,248.00 0.00 0.00 100.0% PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold 335.18 546.89 -38.7% Cost of Goods Sold Inventory Adjustment 0.00 515.89 100.0% Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense 400.00 2.77 -100.0% Marketing 60.00 60.00 0.00 0.0% Marketing 60.00 60.00 0.00 0.0% Morchant Fees 286.20 <t< td=""><td>Membership-Race Dues</td><td>10,835.00</td><td>11,405.00</td><td>-5.0%</td></t<>	Membership-Race Dues	10,835.00	11,405.00	-5.0%
Membership-Youth Dues 225.00 150.00 50.0% Raffie Income Bert of Year Party Raffie 0.00 255.00 -100.0% Parking Permit Raffie 830.00 410.00 102.4% Total Raffie Income 830.00 665.00 24 8% Total MEMBERSHIP DUES & ASSESMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income 1,248.00 0.00 100.0% PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Cost of Goods Sold 335.18 546.89 -38.7% Cost of Goods Sold 335.18 546.89 -38.7% Gross Profit 22.970.24 33.608.78 -31.7% Expense ADMINISTRATION EXPENSE 2.00 2.77 -100.0% Marketing 60.00 60.00 60.00 0.00 <th< td=""><td>Membership-Rec. Paddler Dues</td><td>7,460.00</td><td>5,055.00</td><td>47.6%</td></th<>	Membership-Rec. Paddler Dues	7,460.00	5,055.00	47.6%
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Total Raffle Income 830.00 665.00 24.8% Total MEMBERSHIP DUES & ASSESSMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income 1,248.00 0.00 100.0% PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold 351.8 546.89 -38.7% Cost of Goods Sold Inventory Adjustment 0.00 -515.89 100.0% Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 360.00 2.77 -100.0% Marketing 60.00 60.00 0.00 0.0% Merchant Fees 266.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48	End of Year Party Raffle	0.00	255.00	-100.0%
Total MEMBERSHIP DUES & ASSESSMENTS 19,823.26 17,824.96 11.2% OC1 Rack Income PUBLIC CLASSES & FESTIVALS Drop-In Paddle Fee 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total COGS 335.42 33,639.78 -30.7% Cost of Goods Sold Inventory Adjustment 0.00 -515.89 100.0% Total COGS 335.18 546.89 -38.7% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 360.00 2.77 -100.0% Marketing 60.00 60.00 0.00 0.0% Merchant Fees 28.62 273.36 4.7% Race Program Webservice 129.99 129.99		830.00	410.00	102.4%
OC1 Rack Income PUBLIC CLASSES & FESTIVALS Drop-In Paddle Fee 1,248.00 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold Cost of Goods Sold Inventory Adjustment 335.18 546.89 -38.7% 100.0% Total COGS 335.18 546.89 -38.7% 100.0% Gross Profit 22,970.24 33.608.78 -31.7% Expense ADMINISTRATION EXPENSE 335.18 31.00 981.2% Marketing Merchant Fees 0.00 2.77 -100.0% Marketing Merchant Fees 0.00 2.77 -100.0% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting ADMINISTRATION EXPENSE - Other 886.67 742.33 19.4% ATTENDED RACE EXPENSES 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67	Total Raffle Income	830.00	665.00	24.8%
PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold Cost of Goods Sold Inventory Adjustment 335.18 546.89 -38.7% Inventory Adjustment 0.00 -515.89 100.0% Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 0.00 2.77 -100.0% Marketing Merchant Fees 0.00 2.77 -100.0% Marketing Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE - Other 0.00 90.00 -100.0% Total ADMINISTRATION EXPENSE - Other 0.00 90.00 -100.0% Cotal	Total MEMBERSHIP DUES & ASSESSMENTS	19,823.26	17,824.96	11.2%
Drop-in Paddle Fee 0.00 20.00 -100.0% Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold Cost of Goods Sold Inventory Adjustment 335.18 546.89 -38.7% Inventory Adjustment 0.00 -515.89 100.0% Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 8 2.77 -100.0% Marketing Merchant Fees 0.00 2.77 -100.0% Marketing Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 1.0% Supplies 0.00 15.30 -100.0% Website Hosting ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSES 866.67 742.33 19.4% ATTENDED RACE EXPENSES Catalina Crossing Expenses 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE OCO	OC1 Rack Income	1,248.00	0.00	100.0%
Total PUBLIC CLASSES & FESTIVALS 0.00 20.00 -100.0% Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold Cost of Goods Sold Inventory Adjustment 335.18 546.89 -38.7% Inventory Adjustment Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 335.18 31.00 981.2% Expense 0.00 2.77 -100.0% -31.7% Expense 0.00 2.77 -100.0% -31.7% Expense 0.00 2.77 -100.0% 0.0%	PUBLIC CLASSES & FESTIVALS			
Total Income 23,305.42 33,639.78 -30.7% Cost of Goods Sold Inventory Adjustment 335.18 546.89 -38.7% Inventory Adjustment Total COGS 335.18 546.89 -38.7% Inventory Adjustment Expense 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 335.18 31.00 981.2% Expense 0.00 2.77 -100.0% -31.7% Expense 0.00 2.77 -100.0% 0.00 0.00 0.0% 0.00 0.0% 0.00 0.0%	Drop-In Paddle Fee	0.00		-100.0%
Cost of Goods Sold Cost of Goods Sold Inventory Adjustment 335.18 546.89 -38.7% Inventory Adjustment 0.00 -515.89 100.0% Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33.608.78 -31.7% Expense ADMINISTRATION EXPENSE 36.00 2.77 -100.0% Marketing 60.00 60.00 0.0% Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Catalina Crossing Expenses 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 372.79	Total PUBLIC CLASSES & FESTIVALS	0.00	20.00	-100.0%
Cost of Goods Sold Inventory Adjustment 335.18 0.00 546.89 -515.89 38.7% 100.0% Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33,608.78 -31.7% Expense ADMINISTRATION EXPENSE 30.00 2.77 -100.0% Marketing 60.00 60.00 0.0% Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Catalina Crossing Expenses 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 372.79 364.48 2.3% Community Support 100.00 0.00 358.81 -100.0% Contract Services 0.00 2,500.0	Total Income	23,305.42	33,639.78	-30.7%
Inventory Adjustment 0.00	Cost of Goods Sold			
Total COGS 335.18 31.00 981.2% Gross Profit 22,970.24 33.608.78 -31.7% Expense 22,970.24 33.608.78 -31.7% Expense 30.00 2.77 -100.0% Marketing 60.00 60.00 0.0% Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Community Support 100.00 0.00 100.0% Contract Services	Cost of Goods Sold	335.18	546.89	-38.7%
Expense	Inventory Adjustment	0.00	-515.89	100.0%
Expense	Total COGS	335.18	31.00	981.2%
ADMINISTRATION EXPENSE Bank Fees 0.00 2.77 -100.0%	Gross Profit	22,970.24	33,608.78	-31.7%
Bank Fees 0.00 2.77 -100.0% Marketing 60.00 60.00 0.0% Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 0.00 90.00 -100.0% CAROE Repair/Maintenance 372.79 5.67 6,474.8% OC6 Repair/Maintenance 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Expense			
Marketing 60.00 60.00 0.0% Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	ADMINISTRATION EXPENSE			
Merchant Fees 286.20 273.36 4.7% Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Bank Fees	0.00	2.77	-100.0%
Race Program Webservice 129.99 129.99 0.0% Supplies 0.00 15.30 -100.0% Website Hosting 410.48 213.41 92.3% ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Catalina Crossing Expenses 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 372.79 364.48 2.3% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Marketing	60.00	60.00	0.0%
Supplies 0.00 15.30 -100.0% Website Hosting ADMINISTRATION EXPENSE - Other 410.48 213.41 92.3% ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES Catalina Crossing Expenses 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE OC1 / OC2 Expenses 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Merchant Fees	286.20	273.36	4.7%
Website Hosting ADMINISTRATION EXPENSE - Other 410.48 0.00 213.41 47.50 92.3% -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES Catalina Crossing Expenses 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE OC1 / OC2 Expenses OC6 Repair/Maintenance 372.79 5.67 5.67 6,474.8% 6,474.8% 0.00 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support Contract Services Outside Contract Services 100.00 0.00 100.0% 100.0% Contract Services Other 0.00 2,500.00 -100.0% 100.0%	Race Program Webservice	129.99	129.99	0.0%
ADMINISTRATION EXPENSE - Other 0.00 47.50 -100.0% Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES	Supplies	0.00	15.30	-100.0%
Total ADMINISTRATION EXPENSE 886.67 742.33 19.4% ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC1 / OC2 Expenses 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Website Hosting	410.48	213.41	92.3%
ATTENDED RACE EXPENSES 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 0C1 / OC2 Expenses 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	ADMINISTRATION EXPENSE - Other	0.00	47.50	-100.0%
Catalina Crossing Expenses 0.00 90.00 -100.0% Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Total ADMINISTRATION EXPENSE	886.67	742.33	19.4%
Total ATTENDED RACE EXPENSES 0.00 90.00 -100.0% CANOE AND TRAILER MAINTENANCE 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	ATTENDED RACE EXPENSES			
CANOE AND TRAILER MAINTENANCE OC1 / OC2 Expenses 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Catalina Crossing Expenses	0.00	90.00	-100.0%
OC1 / OC2 Expenses 372.79 5.67 6,474.8% OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Total ATTENDED RACE EXPENSES	0.00	90.00	-100.0%
OC6 Repair/Maintenance 0.00 358.81 -100.0% Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	CANOE AND TRAILER MAINTENANCE			
Total CANOE AND TRAILER MAINTENANCE 372.79 364.48 2.3% Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%		372.79	5.67	6,474.8%
Community Support 100.00 0.00 100.0% Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	OC6 Repair/Maintenance	0.00	358.81	-100.0%
Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Total CANOE AND TRAILER MAINTENANCE	372.79	364.48	2.3%
Contract Services 0.00 2,500.00 -100.0% Contract Services - Other 149.99 0.00 100.0%	Community Support	100.00	0.00	100.0%
Contract Services - Other 149.99 0.00 100.0%	•			
Contract Services - Other 149.99 0.00 100.0%	Outside Contract Services	0.00	2,500.00	-100.0%
Total Contract Services 149.99 2,500.00 -94.0%	Contract Services - Other	149.99	0.00	100.0%
	Total Contract Services	149.99	2,500.00	-94.0%

Outrigger Santa Cruz Profit & Loss

January 1 through May 23, 2021

	Jan 1 - May 23, 21	Jan 1 - May 23, 20	% Change
HARBOR RENT Rent for Subleased OC1 Racks HARBOR RENT - Other	932.32 2,433.77	0.00 3,741.45	100.0% -35.0%
Total HARBOR RENT	3,366.09	3,741.45	-10.0%
INSURANCE EXPENSE Liability insurance - D & O Liability Insurance - NCOCA	760.00 300.00	760.00 610.00	0.0% -50.8%
Total INSURANCE EXPENSE	1,060.00	1,370.00	-22.6%
MEMBER EXPENSES Raffle Expenses	0.00	150.00	-100.0%
Total MEMBER EXPENSES	0.00	150.00	-100.0%
NCOCA DUES Site Improvements SMALL EQUIPMENT PURCHASES	300.00 748.72	300.00 0.00	0.0% 100.0%
Safety Equipment / Radios SMALL EQUIPMENT PURCHASES - Other	0.00 0.00	198.09 350.68	-100.0% -100.0%
Total SMALL EQUIPMENT PURCHASES	0.00	548.77	-100.0%
Travel and Meetings Annual Safety Meeting	0.00	290.00	-100.0%
Total Travel and Meetings	0.00	290.00	-100.0%
Total Expense	6,984.26	10,097.03	-30.8%
Net Ordinary Income	15,985.98	23,511.75	-32.0%
Other Income/Expense Other Income Savings Account Interest Income	0.00	1.33	-100.0%
Total Other Income	0.00	1.33	-100.0%
Other Expense Ask My Accountant	-87.37	0.00	-100.0%
Total Other Expense	-87.37	0.00	-100.0%
Net Other Income	87.37	1.33	6,469.2%
Net Income	16,073.35	23,513.08	-31.6%
		=	

Recap / Notes for OSC Checking Account Activity May 2021

INCOME ACCOUNTS & ASSOCIATED EXPENSES

Category	2021 Budget		2021 Actual			Differential	Natas	
	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income	Differential	Notes
Membership Dues	\$25,500	\$0	\$25,500	\$18,295	\$0	\$18,295	-\$7,205	124 paid members: 58 rec, 64 race, 3 jr
Rec. Drop-In Fees	\$250	\$0	\$250	\$0	\$0	\$0	-\$250	
Aloha Festival	\$1,000	\$500	\$500	\$0	\$0	\$0	-\$500	
MBX Income	\$12,000	\$11,000	\$1,000	\$0	\$0	\$0	-\$1,000	
Keiki Camp	\$2,250	\$250	\$2,000	\$0	\$0	\$0	-\$2,000	
Paddle Class	\$2,400	\$0	\$2,400	\$0	\$0	\$0	-\$2,400	
Donations/Fundraising	\$2,000	\$0	\$2,000	\$1,064	\$0	\$1,064	-\$936	\$830 from parking permit raffle
End of Season Party	\$3,000	\$2,000	\$1,000	\$0	\$0	\$0	-\$1,000	
Club Store	\$5,000	\$4,250	\$750	\$473	\$0	\$473	-\$277	plus \$1,096 in unrecorded sales
Race Income	\$15,000	\$15,000	\$0	\$0	\$0	\$0	\$0	
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Pig Run	\$2,000	\$1,250	\$750	\$0	\$0	\$0	-\$750	
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Junior Race Program	\$1,500	\$500	\$1,000	\$225	\$0	\$225	-\$775	
Subleased OC1 racks	\$4,250	\$3,900	\$350	\$1,696	\$1,806	-\$110	-\$460	
Total Income	\$76,150	\$38,650	\$37,500	\$21,753	\$1,806	\$19,947	-\$15,568	

EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS

Category	2021 Budget	2021 Actual	Differential
Harbor Rent	\$10,000	\$4,096	-\$5,904
Equipment Insurance	\$5,000	\$0	-\$5,000
NCOCA Dues & Insurance	\$950	\$600	-\$350
D&O Insurance	\$800	\$760	-\$40
OC6 Repairs & Maint.	\$5,000	\$0	-\$5,000
Small Boat Repair & Maint.	\$1,000	\$373	-\$627
Trailer & Dolly Repair & M.	\$2,000	\$0	-\$2,000
Canoe Painting & Re-Hab	\$2,000	\$0	-\$2,000
Safety Equipment / Radios	\$1,000	\$0	-\$1,000
New Equipment Purchases	\$0	\$0	\$0
Administration Costs	\$4,000	\$827	-\$3,173
Coaches Awards	\$800	\$0	-\$800
Lighted Boat Parade	\$100	\$0	-\$100
Community Outreach	\$250	\$100	-\$150
Marketing	\$200	\$60	-\$140
Travel / Meetings	\$500	\$0	-\$500
Site Improvements	\$1,500	\$749	-\$751
Contract Services	\$1,000	\$150	-\$850
Exp. from income accts.	\$38,650	\$1,806	-\$36,844
Total Expenses	\$74,750	\$9,521	-\$65,229

March/April Equipment 2021 oc6

Sub Total	\$0.00
OC1/2	
Sub Total	\$0.00
Safety/Radio	
Sub Total	\$0.00
Dolly Wheels	
Sub Total	\$0.00
Trailer	
Sub Total	\$0.00

Website

email lists 4/21 to 7/21 tc EMWD \$81.00

\$81.00

Total \$81.00

Closed tickets

8173 Hurricane iako detent pins need replacing

8150 Hurricane seat velcro

7453 OC2 gel coat chipping