

OUTRIGGER SANTA CRUZ BOARD MEETING – APRIL 18

Attending: Tai Boutell, Phil Crowley, Pam Myers, Theresa Mulder, Gayle Bensusan, Kay Miyamoto, Matt Love, Phil Lewis, Leslie Eurs, Duane Strong

Minutes from December 2020 meeting approved; Leslie motioned & Matt L second.

Minutes from March meeting approved: Kay motioned, Leslie second

Kudos: Tai for Duane and all his work on Team Snap; Phil C to Pam for the expeditious turnaround of the minutes; Duane to Tai for attending the NCOCA meeting & to Pam for minutes; Gayle to Tai for attending the NCOCA meeting & to Duane for all his work on team snap; Kay to Tai for Jay Wild clinic, to Duane for all his work & Sabine for her great workouts; Leslie to Duane & Tai for the Jay Wild clinic and to Peter Hollenbeck for his great video of the clinic & to Sabine for her workouts; Matt Love for Jay Wild clinic & Phil Lewis to all the board for the work done over the past year that kept the club going.

Treasurer's Report: see report...Balance in checking is \$24,600; \$8,200 pay pal; \$10,100 savings. This year our assets are \$42,995 & last year our assets were \$42,807. We are doing great! We have \$3,300 in club store inventory. P & L – membership dues \$16,555 for rec and racers. Harbor rent increase has not happened yet.

Membership is up to date. Only one member has no record for a rack which will be investigated. All and all we have done well financially. Our Oc1's have contributed a lot to our membership dues. Many racers joined at the rec level. (10% racer dues, 61% rec level). We had 120 members last May & today we have 111 members. Kudos to 59 members who paid at race level and 34 supporting members! Five new supporting members! Currently 30% of members are supporting.

Gayle motions to approve Treasurer's Report & Phil C seconds.

NCOCA:

Ana is the tech secretary. Half of the clubs are using their OC6's. Most will be back on OC6 by early to mid May. Some sites have closed. In some clubs no one signs up. Some clubs are having the canoes blessed when the season opens. Pu Pu O has invite only membership day. Tamalpias & O Kalani are ready to race. SCORA says no Nor Cal clubs can attend their races. The NCOCA calendar is posted on the website. Hoping to have the Race Around the Rock Aug. 7; Tamalpias race Angel Island Aug. 21 & Pu Pu O in Santa Cruz on Aug. 28. Regatta season is cancelled. Possibly have a Keiki or Novice Race July 10 or 24 if able to obtain permits. Probably will not have a Junior program this year. World Sprints will be in London in 2022. There will be

a Virtual Race & should be posted in the next few weeks. All are encouraged to support the NCOCA and attend. Next race meeting is in May.

Vaccination discussion: Should we have vaccination information about our members on our team snap for members to see?

Each board member gave their opinion and Leslie suggested that we have a survey. We all agreed that was a great idea and Tai was going to put together a few questions and send to board before sending the survey to all club members. The opinions were varied but we all agreed it had to be voluntary. No members had to say whether they were vaccinated or not. Some felt it was discriminatory to post, a few did not and a few were a maybe.

Fitness & Recreational paddling:

There was much discussion about when and how to start regular paddling. May 1 will be a club work day. May 8 the steerspeople will paddle and go over safety, etc. to prepare for season. May 15 will be race practice & May 16 will be rec paddle. Leslie asked if people can still put together their own crews. Tai said as long as it does not interfere with our practices. Duane was not sure there would be enough rec paddlers for a Sun. rec paddle and suggested combining with Sat. paddlers. Pam disagreed and offered to steer for Sunday rec. if we have enough paddlers. Tai offered to coach for Sat. race practice.

Next Meeting – May 23

Gayle motions to adjourn the meeting; Leslie seconds. Meeting adjourns.

Outrigger Santa Cruz

Board of Directors (Zoom) Meeting

AGENDA (revised)

~~May 18, 2021~~

April 18, 2021

Meeting time: 5:00pm – 7:00pm

CALL TO ORDER:

Approve March minutes

1. Kudos
2. Treasurer's Report – Theresa
3. NCOCA update – Tai
4. Proposal –
 - a. Shall OSC publish members COVID vaccination records?
5. Fitness and Rec paddle
6. Next BOD meeting

Outrigger Santa Cruz

Balance Sheet

As of April 18, 2021

	Apr 18, 21
ASSETS	
Current Assets	
Checking/Savings	
Checking	24,650.59
Paypal	8,231.19
Savings Account	10,112.75
Total Checking/Savings	42,994.53
Accounts Receivable	
Accounts Receivable	-584.48
Total Accounts Receivable	-584.48
Other Current Assets	
Inventory Asset	3,311.22
Total Other Current Assets	3,311.22
Total Current Assets	45,721.27
Fixed Assets	
Club Equipment	
Bruddah Nappy	5,000.00
Canoe Hauling Trailer	9,500.00
Ho'omaikai	5,000.00
Hurricane OC1	2,000.00
Kaholo	18,000.00
Kai Malama Keiki	14,630.00
Kananimauloa	8,000.00
Kane Dave Dyc	20,900.00
Kumulipo (OC1)	2,500.00
Lapa Uila	15,000.00
Maka Nui	4,000.00
Makani Akua	7,000.00
Manahau	21,450.00
Mr. Poni	1,000.00
OC2	2,000.00
Red OC1	1,500.00
Total Club Equipment	137,480.00
Depreciation and Amortization	-68,512.00
Total Fixed Assets	68,968.00
TOTAL ASSETS	114,689.27
LIABILITIES & EQUITY	
Liabilities	
Current Liabilities	
Other Current Liabilities	
Sales Tax Payable	34.13
Total Other Current Liabilities	34.13
Total Current Liabilities	34.13
Total Liabilities	34.13
Equity	
Opening Balance Equity	97,698.94
Unrestricted Net Assets	3,053.98
Net Income	13,902.22
Total Equity	114,655.14
TOTAL LIABILITIES & EQUITY	114,689.27

Outrigger Santa Cruz

Profit & Loss

January 1 through April 18, 2021

	Jan 1 - Apr 18, 21	Jan 1 - Apr 18, 20	% Change
Ordinary Income/Expense			
Income			
CONTRIBUTIONS, GIFTS & GRANTS			
Amazon	5.16	0.00	100.0%
Donated Equipment	2,000.00	14,630.00	-86.3%
MemberTax Deductible	150.00	0.00	100.0%
CONTRIBUTIONS, GIFTS & GRANTS - Other	79.00	109.82	-28.1%
Total CONTRIBUTIONS, GIFTS & GRANTS	2,234.16	14,739.82	-84.8%
MEMBERSHIP DUES & ASSESSMENTS			
Club Store Income	381.71	518.96	-26.5%
Membership-Race Dues	9,895.00	9,015.00	9.8%
Membership-Rec. Paddler Dues	6,660.00	4,125.00	61.5%
Membership-Youth Dues	150.00	150.00	0.0%
Raffle Income			
End of Year Party Raffle	0.00	255.00	-100.0%
Parking Permit Raffle	830.00	410.00	102.4%
Total Raffle Income	830.00	665.00	24.8%
Total MEMBERSHIP DUES & ASSESSMENTS	17,916.71	14,473.96	23.8%
OC1 Rack Income	864.00	0.00	100.0%
Total Income	21,014.87	29,213.78	-28.1%
Cost of Goods Sold			
Cost of Goods Sold	272.06	450.89	-39.7%
Inventory Adjustment	0.00	-515.89	100.0%
Total COGS	272.06	-65.00	518.6%
Gross Profit	20,742.81	29,278.78	-29.2%
Expense			
ADMINISTRATION EXPENSE			
Marketing	60.00	60.00	0.0%
Merchant Fees	229.90	258.10	-10.9%
Race Program Webservice	129.99	129.99	0.0%
Supplies	0.00	15.30	-100.0%
Website Hosting	410.48	213.41	92.3%
ADMINISTRATION EXPENSE - Other	0.00	47.50	-100.0%
Total ADMINISTRATION EXPENSE	830.37	724.30	14.6%
CANOE AND TRAILER MAINTENANCE			
OC1 / OC2 Expenses	372.79	5.67	6,474.8%
OC6 Repair/Maintenance	0.00	358.81	-100.0%
Total CANOE AND TRAILER MAINTENANCE	372.79	364.48	2.3%
Community Support	100.00	0.00	100.0%
Contract Services			
Outside Contract Services	0.00	2,500.00	-100.0%
Contract Services - Other	149.99	0.00	100.0%
Total Contract Services	149.99	2,500.00	-94.0%
HARBOR RENT			
Rent for Subleased OC1 Racks	932.32	0.00	100.0%
HARBOR RENT - Other	2,433.77	2,222.67	9.5%
Total HARBOR RENT	3,366.09	2,222.67	51.4%
INSURANCE EXPENSE			
Liability insurance - D & O	760.00	760.00	0.0%
Liability Insurance - NCOCA	300.00	610.00	-50.8%
Total INSURANCE EXPENSE	1,060.00	1,370.00	-22.6%

5:30 AM

04/18/21

Cash Basis

Outrigger Santa Cruz
Profit & Loss
January 1 through April 18, 2021

	Jan 1 - Apr 18, 21	Jan 1 - Apr 18, 20	% Change
MEMBER EXPENSES			
Raffle Expenses	0.00	150.00	-100.0%
Total MEMBER EXPENSES	0.00	150.00	-100.0%
NCOCA DUES	300.00	300.00	0.0%
Site Improvements	748.72	0.00	100.0%
SMALL EQUIPMENT PURCHASES			
Safety Equipment / Radios	0.00	198.09	-100.0%
SMALL EQUIPMENT PURCHASES - Other	0.00	350.68	-100.0%
Total SMALL EQUIPMENT PURCHASES	0.00	548.77	-100.0%
Travel and Meetings			
Annual Safety Meeting	0.00	290.00	-100.0%
Total Travel and Meetings	0.00	290.00	-100.0%
Total Expense	6,927.96	8,470.22	-18.2%
Net Ordinary Income	13,814.85	20,808.56	-33.6%
Other Income/Expense			
Other Income			
Savings Account Interest Income	0.00	1.00	-100.0%
Total Other Income	0.00	1.00	-100.0%
Other Expense			
Ask My Accountant	-87.37	0.00	-100.0%
Total Other Expense	-87.37	0.00	-100.0%
Net Other Income	87.37	1.00	8,637.0%
Net Income	13,902.22	20,809.56	-33.2%

Recap / Notes for OSC Checking Account Activity
April 2021

INCOME ACCOUNTS & ASSOCIATED EXPENSES

Category	2021 Budget			2021 Actual			Differential	Notes
	Gross Income	Expenses	Net Income	Gross Income	Expenses	Net Income		
Membership Dues	\$25,500	\$0	\$25,500	\$16,555	\$0	\$16,555	-\$8,945	111 paid members: 50 rec, 59 race, 2 jr
Rec. Drop-In Fees	\$250	\$0	\$250	\$0	\$0	\$0	-\$250	
Aloha Festival	\$1,000	\$500	\$500	\$0	\$0	\$0	-\$500	
MBX Income	\$12,000	\$11,000	\$1,000	\$0	\$0	\$0	-\$1,000	
Keiki Camp	\$2,250	\$250	\$2,000	\$0	\$0	\$0	-\$2,000	
Paddle Class	\$2,400	\$0	\$2,400	\$0	\$0	\$0	-\$2,400	
Donations/Fundraising	\$2,000	\$0	\$2,000	\$1,064	\$0	\$1,064	-\$936	\$830 from parking permit raffle
End of Season Party	\$3,000	\$2,000	\$1,000	\$0	\$0	\$0	-\$1,000	
Club Store	\$5,000	\$4,250	\$750	\$382	\$0	\$382	-\$368	
Race Income	\$15,000	\$15,000	\$0	\$0	\$0	\$0	\$0	
Race Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Pig Run	\$2,000	\$1,250	\$750	\$0	\$0	\$0	-\$750	
Hosted Regatta	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
Junior Race Program	\$1,500	\$500	\$1,000	\$150	\$0	\$150	-\$850	
Subleased OC1 racks	\$4,250	\$3,900	\$350	\$864	\$932	-\$68	-\$418	Net income should be +\$66; \$390 past due
Total Income	\$76,150	\$38,650	\$37,500	\$19,015	\$932	\$18,083	-\$17,399	

EXPENSES NOT ASSOCIATED WITH INCOME ACCOUNTS

Category	2021 Budget	2021 Actual	Differential	Notes
Harbor Rent	\$10,000	\$2,434	-\$7,566	
Equipment Insurance	\$5,000	\$0	-\$5,000	
NCOCA Dues & Insurance	\$950	\$600	-\$350	
D&O Insurance	\$800	\$760	-\$40	
OC6 Repairs & Maint.	\$5,000	\$0	-\$5,000	
Small Boat Repair & Maint.	\$1,000	\$373	-\$627	
Trailer & Dolly Repair & M.	\$2,000	\$0	-\$2,000	
Canoe Painting & Re-Hab	\$2,000	\$0	-\$2,000	
Safety Equipment / Radios	\$1,000	\$0	-\$1,000	
New Equipment Purchases	\$0	\$0	\$0	
Administration Costs	\$4,000	\$770	-\$3,230	
Coaches Awards	\$800	\$0	-\$800	
Lighted Boat Parade	\$100	\$0	-\$100	
Community Outreach	\$250	\$100	-\$150	
Marketing	\$200	\$60	-\$140	
Travel / Meetings	\$500	\$0	-\$500	
Site Improvements	\$1,500	\$749	-\$751	
Contract Services	\$1,000	\$150	-\$850	
Exp. from income accts.	\$38,650	\$932	-\$37,718	
Total Expenses	\$74,750	\$6,928	-\$67,822	