

Outrigger Santa Cruz Board Meeting

December 27, 2016 6pm

Attendance: Pam Myers, Duane Strong, Bob Darling, Carter McCoy, Matt Muirhead, Theresa Mulder, Ruth Romero, Kay Miyamoto, Kim Chamlin, Leslie Eurs, Amy Treadwell, Maria Peterson, Jim Rahn, Colin McGuire, Phil Crowley, Dave Waynar, Dave Loustalot, Tai Boutell

- I. Pam Myers reads agenda and passes around attendance sheet. Main issue: does OSC want to purchase a new Puakea Unlimited canoe?
- II. Terms of the purchase (Tai Boutell): there is a brand new unlimited canoe in Southern California ready for delivery. Cost would be \$23,200 including tax, delivery, and accessories (pump & spray skirt) – delivery contributes \$200 of that total. OSC would have to pay \$10,000 now (by the end of the 2016) with the remaining balance due by April 1, 2017. If we are able to pay the full amount by the end of 2016 then sales tax is waived. Papers indicate that the sales tax is \$2,300 but upon review the tax would be \$1,650 – so the actual total would be less than the stated \$23,200.
- III. Budget (Bob Darling): Bob D. hands out and goes over treasury report. The report shows that in 2016 OSC spent \$11k more than we took in; in actuality we only spent ~\$5k more than we took in. Main factors of this shortfall are that we lost \$700 on the sprint race and had a lot of boat repairs in 2016.
At the end of 2016 OSC will have ~\$7,500 in checking and \$6k in savings making ~\$13k immediately available.
The projected income for 2017 is ~\$25k (refer to “OSC 2016 Budget Forecast” for details). The anticipated expenses for 2017 are \$20,620 which does not include any expenses associated with purchasing and maintaining a new canoe. This means we expect to have \$11,810 at the end of 2017 (this is omitting the \$6k in savings).
OSC could spend \$10,340 now (the ~\$13k mentioned above, minus what we need to keep in reserve). Most of our 2017 income will be from membership dues and will be received by the end of March.
- IV. Open discussion concerning the new canoe and how OSC can raise money / decrease spending in order to pay for the canoe
 - a. Dave Loustalot suggests working on a new agreement with the harbor so that we pay for the square footage we use instead of paying based on the number of canoes. DL also suggests we get a long term lease with the harbor instead of paying month to month.
 - b. Matt Muirhead suggests storing two canoes on the trailer to reduce the number of boats OSC is paying rent on.
 - c. Bob D. suggests OSC could postpone the work on the Mirage that has been budgeted. Doing those repairs in another year would reduce 2017 expenses by ~\$3k. We could also put off getting a new dolly which would save another \$1k.
 - d. Maria Peterson offered to have her husband do the work on the Mirage iakos as long as they could get a tax write off on the labor. This would save OSC around \$350.

- e. Dave L. recommends that OSC buy a membership for vessel assist. Per DL, it would cost \$142 / year rather than over \$1,000 per incident.
 - f. Amy Treadwell asks what happens if OSC is unable to pay the remainder of the balance on the new canoe by the deadline. Bob D. says that OSC will have the reserves to pay by April 1 so it will not be an issue.
 - g. Maria P. suggests that OSC run a food booth at the Monterey Blues Festival. The festival is May 13, 2017 at the fairgrounds. There will only be 6 food vendors at this event. The festival coordinators need to know if we plan to do this by the end of January. Tai proposes putting this on the agenda for the next board meeting (1/29/17).
 - h. Miscellaneous fundraising ideas from Tai: ask members to donate, offer prepaid membership (may affect future income), increase retail sales, offer more classes and team building events, ask businesses for donations in exchange for having their logo on the canoe cover.
 - i. Maria P. asks if we can sell a canoe to raise funds. This postponed for a future discussion.
- V. Discussion on who would get to use the new unlimited canoe. Tai says that rec paddlers should be able to use the canoe. On some Sundays Matt M. would take rec paddlers out in the new canoe. This way all club members have the opportunity to experience it, but with supervision. A new unlimited canoe would not be used for every race practice but will be used on occasion so everyone has a chance to use it.

Bob D. motions that OSC purchases a new Puakea unlimited canoe for \$20,900 (and maybe taxes) and that by Friday 1/30/16 OSC will send a check for a minimum of \$10,000 towards purchase of this canoe. Duane Strong seconds the motion. All in favor; motion passes.

Bob D. motions to adjourn the meeting. Kay Miyamoto seconds. All in favor; motion passes.