OUTRIGGER SANTA CRUZ DECEMBER 6, 2015 BOARD MEETING MINUTES

5:10 PM Call to Order:

Annual Budget Plan for 2016. Celebratory Meeting Welcomes New Members.

New Members — Forrest Monroy, Terrence Collins, Matt Muirhead & Carter (not present)

Secretary's Report – Correction made to treasurers report currently \$4,500 in reserves.

Correction to equipment — Huki Ama - Bob sent check in the amount of \$650 to Jude at Huki Sacramento.

Bob motioned to approve, kay 2nd.

KUDOS CORNER -

Thank you to Duane for facilitating the new Ama and Iakos for our OC1 and for hosting the meeting / potluck, to Phil Crowley for picking up our OC1 from Huki, to all who helped make the learn to paddle class a success, to Pam for attending the NCOCA meeting and for picking up MBX shirts, To Rich for teaching an excellent steering class, to all who bailed canoes, to Ruthie for coordinating paddling in the Lighted Boat Parade, & all who decorated and participated, to Theresa M. for coordinating the paddle order at Covewater, to Dave Kramer for setting up Fitness Paddles, to Roger and Yvonne for hosting our Annual party, to Kay for coordinating the B40 middle school paddle.

Treasurers Report -

Budget up through December 6, 2015

Amount collected \$16,426, 2015 Budget - \$15,000

\$2,400 — Keiki Camp — Check Received, PayPal payments received for MBX post garment order. \$?

Expenses — MBX garment printing, Out of area Insurance, Santa Barbara, Catalina, Admin. Cost \$82.00

\$21,622.49 in checking account / \$4,500 in savings account / Total Available - \$21,658.07

Referenced from the Treasury Report spreadsheet.

Anticipated Equipment Expenses - \$2,400.00 / \$2,400.00 Balance Due for painting of Ho'omaikai and Bruddah Nappy.

Referenced from the Supplemental Treasury Report.

Currently 126 paying members. The most since OSC has been established. Estimated \$15,000 / took in \$16,400 not including payers that paid their membership in 2014. (9-10)

The recreation and Race programs are equal.

Bob suggested the club reserve be increased for MBX.

Terrence inquired about a long term budget and reserves.

Per Bob, Canoe repair is the main concern for budget.

Duane the equipment manager, has two months maintenance expenses for Bob.

Income / Expenses for 2015 -

Kaholo - /2 paid in 2014, /2 paid in 2015

MBX Income - \$6,000 plus in 2015. MBX obligation - \$6,000 plus available for setting records.

\$1,800 for awards plus donations equal \$3,600. \$600 per category with the likelihood of not all 6 breaking records.

Bob recommends increasing reserves to \$8,000. \$4,500 Club reserve / \$3,500 MBX Reserve.

Matt Suggest Fundraisers, donations to accumulate \$ towards a new boat. Separate fundraisers and donations for club and MBX Funds. Start with \$2,000 from Club funds.

Bob's response – As the club grows it may be possible to purchase new equipment.

Lyona suggest another line be created / developed to be a concept separate from the budget.

Terrence suggest a reserve account be earmarked for equipment repair & replacement. Forrest suggest — Fundraisers to accelerate the \$ to purchase New Equipment. (new boat) Gayle suggest

donations matched by the club.

Pam commented that the budget is specifically planned at end of year for next year and if concerns arise to buy new equipment, we can make a plan.

Cat suggest we examine our trailer, space where we store our boats, paddles to accommodate our new equipment.

Funds from Keiki Camp go towards the growth of the Keiki

program. Club Store – Growing Profit

Terrence Monthly Donations \$?

Per Terrence – Amazon Smile gives 5% of every \$ donated to whatever non-profit you choose. Ideally OSC.

Harbor Rent - Currently - \$4,260 / 2016 forecast \$6,120

Refer to budget forecast for painting, budget shows what has been spent.

Recap — Makani, Lapa, Kanani - \$7,500 set aside for rehab.

Spray skirts for Kaholo Paid – in 2 installments paid in advance, Paid in Full.

Still no spray skirt. Bob to meet with Jeff Smith in LA this week.

Cat and Duane to go to Watsonville to check out a boat repair shop on Riverside.

Matt has contact info of repair person.

Jude & Homer Lighthall reliable for repairs.

Bob proposes a motion to approve, Lyona approves and Cat 2nds the Treasurers report.

Planning Budget and new lines to be finalized in the January meeting.

STRIKERS-

Pam spoke to Mike Martinez at the NCOCA meeting. Stikers still need to be painted, finished on top. Mike Ing is going to finish the remaining work on the strikers.

Dave Waynar to arrange time to pick up boats and deliver back to Santa Cruz. Dave will be compensated for partial membership dues.

Coaches Corner -

Fitness Paddle going great. Steering class on Saturday Dec. 5th, Tai steered and did great.

Learning to steer is encouraged. Rec paddle growing and doing well. New members from the paddle class and new person's day have joined. In two months membership has grown by a dozen new members.

Learn to paddle Class was advertised independent of The Parks and Recreation Brochure. 12 people enrolled and paid \$125.00

Club Store – All MBX race garments distributed except for 6 more people.

Contact Rita the Club Store manager for information.

UPDATES NEW BUSINESS - Santa Cruz Challenge — Boot camp for anyone in Santa Cruz.

Yoga centers, Gyms, OSC to donate facility, time paddlers boats.

OCS participated 2 years in a row and only one member was recruited. Board votes no to participate in 2016.

NCOCA REPORT - Highlights - JR. emphatically said all canoes must weigh 400lbs in all races.

OSC to determine where to distribute the extra 60lbs in Kaholo. Kaholo weighs 340lbs.

Race Clinic is scheduled for 1st Sunday in April.

World Sprints May 2016 - Australia

Cohosting sprint in Monterey w/Pupuo & Kekai – June 18, 2016

Race Rep meeting – Tahoe Race 2015 least amount of participants thus no race in 2016.

OSC must participate in 2 sprints to be in good standings with NCOCA. NCOCA is impressed with OSC's safety measures demonstrated during the MBX.

October 1, 2016 MBX

Law logistics require paddlers to be a racer to participate in sprints.

Board Officers 2016 – Existing officers – Kay VP, Bob treasurer, Pam president, Dena Secretary, Ruthie, Duane equipment manager, Gayle. New members welcomed – Matt Muirhead, Forrest Monroy, Carter & Terrence Collins. Lyona is departing after two years on the board.

Positions up for availability: VP, Secretary, Treasurer.

VP's role – to assist the president. Kay's focus has been on community outreach.

Bob is willing to carry on the role of Treasurer but willing to pass over the office responsibility.

Assistant Treasurer also available.

Matt Muirhead has gracefully accepted the role of Head Coach, the liaison between the coaches and board.

Dena to continue as secretary. Pam to continue as President.

Forrest is interested in pursuing sponsorship donations.

Terrence will be the general Sargent of Arms regarding following and enforcing the Bylaws.

Long term limits, rainy day fund, term limits for equipment. Contact within OSC community about fundraisers, sponsorships, Rec and race members blend and should work together – MAIN GOAL.

Carter – Ocean Stewardship

Lyona to work with Matt on Hawaiian Culture with rec paddlers.

Gayle to send email out confirming officers.

MISC: Kay reminds the club to donate their old paddles to the club for a club reimbursement of \$20.00. New Keiki Paddles and life jackets – kay to research and propose for next meeting.

Matt suggest we set goals and expectations for how we want 2016 to pan out.

Kay suggest Survey Monkey. Forrest suggest the survey take place after the vision is in place for 2016 as to not receive an onslaught of comments.

Rita invited to next meeting. Next meeting scheduled for Sunday January 10, 2016 at 5 pm.

Bob motions the meeting be adjourned, Gayle seconds.